

We keep industries running
and the world in motion

SEMPERIT 



SEMPERIT GROUP EARNINGS PRESENTATION FY 2025

18 March 2026



Our strategic ambition

> 1 billion EUR in sales through profitable growth



Leading market positions

Operating globally in **niche markets** for elastomer products with the goal to achieve market leadership and rank among the **top 3 players**



Technological edge, close to our customers

Strong track record in material and process technology expertise combined with **high customer proximity**



Resilient business model

Cost leverage through **high utilization** of industrial base to generate returns during boom periods while innovations act as additional growth driver for **sustainable margin stability**



Strategic levers for transforming Semperit



Growth

Focus on high-growth segments to drive profitability and value generation



Innovation

Innovation is our number one growth driver, which secures our technological edge



Performance

Excellence and efficiency across all sites and areas ensure **increasing profitability**



People

A global team where **diversity, respect** and **open dialogue** create the breeding ground for success



Strategy in action – our targets

HOSES

- Organic growth with hose-only positioning
- Leading price/quality performance



PROFILES

- Global leader in EPDM sealing solutions
- Innovative and competitive sealing solutions



SEMPERIT INDUSTRIAL APPLICATIONS

SEMPERIT ENGINEERED APPLICATIONS

FORM

- Global platform for profitable niches
- Customized, co-developed solutions



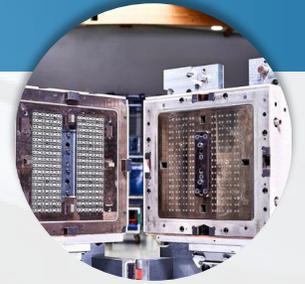
BELTING

- Reliable solutions for demanding applications
- Full capacity utilization



LSR

- Global growth in medical, sanitary and automotive
- Industrializing projects globally





Megatrends drive Semperit's business

Partnering with industries to transform global trends into **opportunities** for a **dynamic** and **evolving** world.

IMPORTANT MEGATRENDS



Urbanisation and infrastructure boom

As more people concentrate in cities, demand surges for infrastructure development and construction.



Demographic shifts

A growing and aging global population drives increased demand for healthcare, food supply and transportation.



Mobility and transportation

Global mobility needs – moving people and goods – continue to rise.



Climate change

Efforts to combat climate change are spurring investments in renewable energy and resilient infrastructure.



Electrification

The shift toward electrification – e-vehicles, machinery and power systems – is a dominant trend across industries.



Highlights 2025: Strong comeback in challenging times

Operational measures >

Operational improvement >

Market Headwinds

Management Actions

Results

⚠ Weak market environment and customer caution

⚠ Project delays in selected applications

⚠ Market dynamics have shifted in certain areas

⚠ FX headwinds from USD weakening

Focused execution of strategic priorities

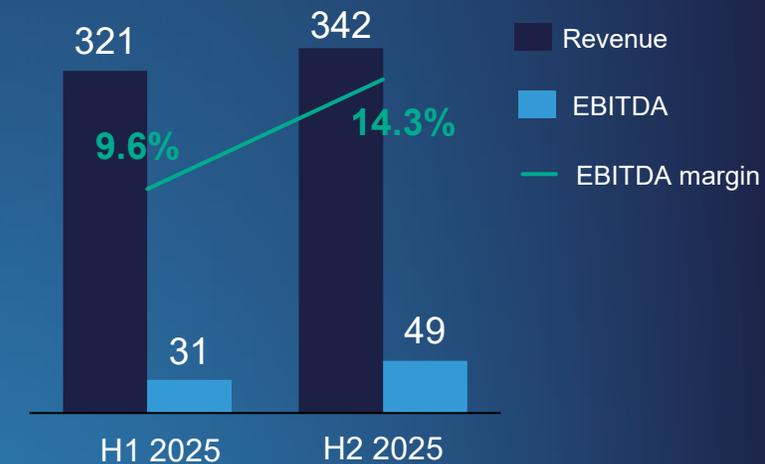
⚙ **Operational efficiency**
• Further EUR 6m cost savings realised

🏢 **Commercial initiatives**
• Sales excellence programs
• Improved order situation

📈 **Financial discipline**
• CAPEX control
• Solid free cash flow

💡 **Innovation initiatives**
• Smart rubber solutions
• Circular materials development

Strong margin recovery in H2



Operating EBITDA 2025:
above guidance at **EUR 83.6m**



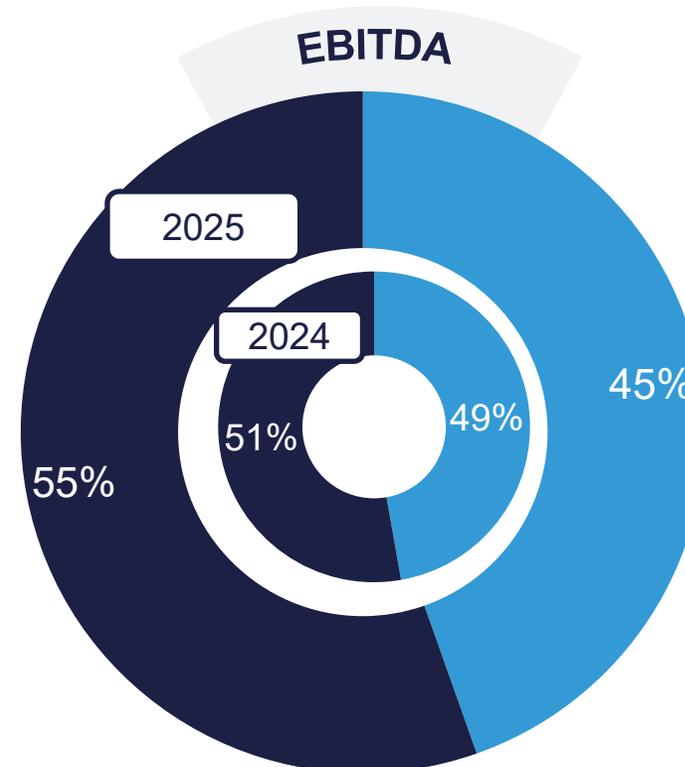
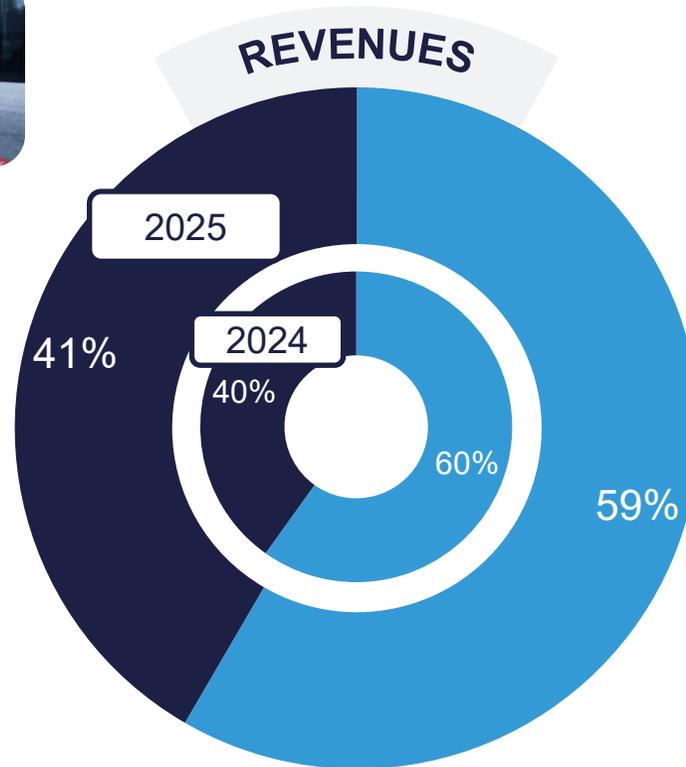
Two complementary divisions with one strong industrial base

Semperit Industrial Applications



Revenue and earnings distribution became more balanced again after a weak first quarter

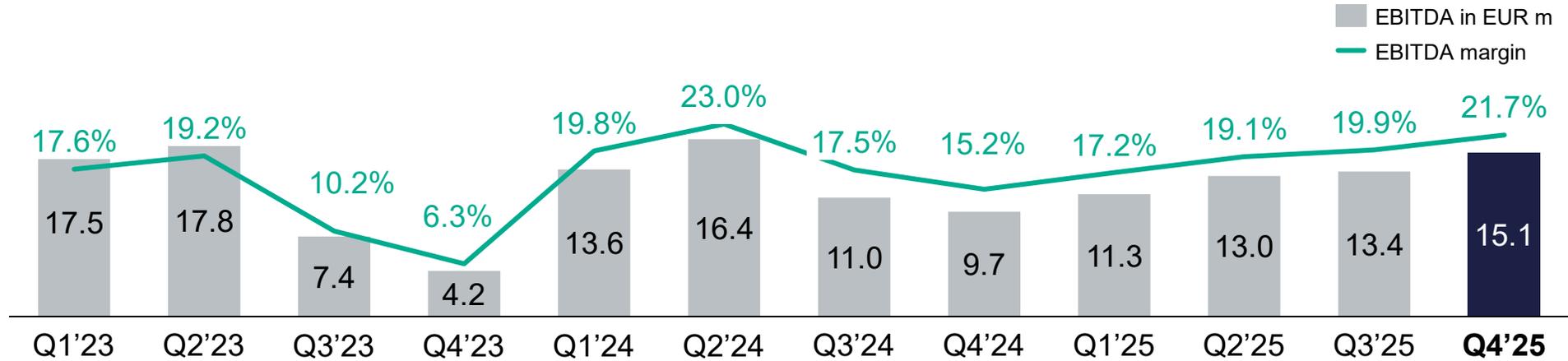
Semperit Engineered Applications



Corporate EBITDA not included.

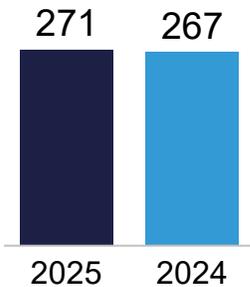


SIA: Ongoing margin recovery – supported by savings and sales excellence initiatives

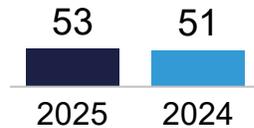


2025 vs. 2024

Revenue



EBITDA

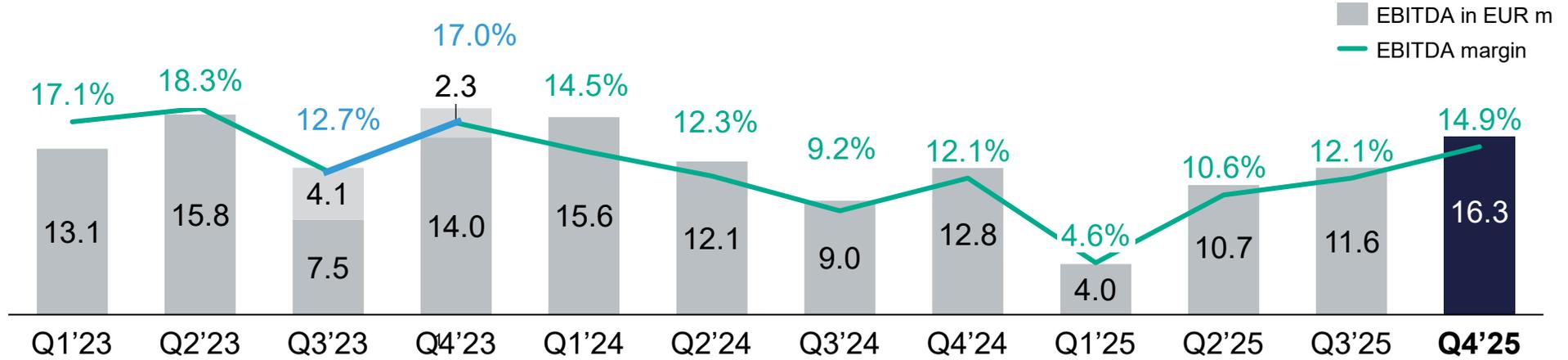
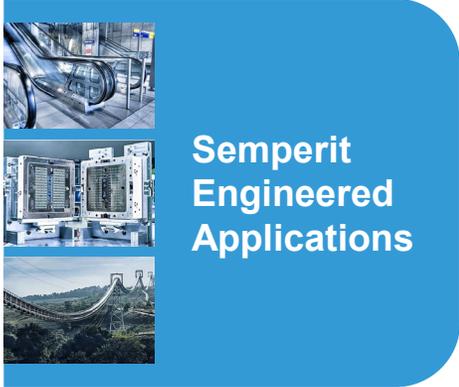


- Challenging market conditions persisted in FY 2025, with **clear improvement over the year**, particularly in HY2, supported by share-of-wallet gains.
- **Hoses:** Still subdued demand, particularly in the OEM segment, but stabilizing over the year. Direct customer business improved as destocking largely ended.
- **Profiles:** Demand remained weak due to construction activity. Early economic indicators point to stabilization, but no meaningful recovery before 2027.
- Sales increased by 1.4% yoy to EUR 270.9m. EBITDA rose by 4.0% yoy to EUR 52.8m, with **margin improving to 19.5%** (2024: 19.0%). **Order situation improved overall**, albeit with higher volatility towards year-end.

As part of the optimization of the industrial strategy, the 'mandrel hoses' product group was transferred from the Semperit Industrial Applications division to the Semperit Engineered Applications division with effect from 1 January 2025. The comparative figures for 2024 have been adjusted accordingly.

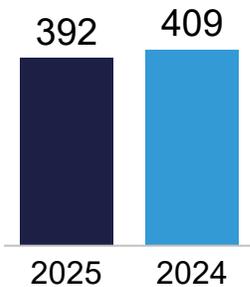


SEA: Performance accelerates after a subdued start in Q1

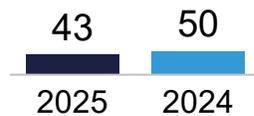


2025 vs. 2024

Revenue



EBITDA

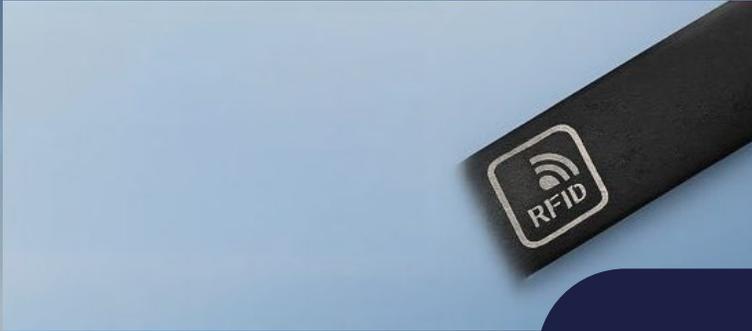


- Weak Q1 from project delays in belting and LSR toolmaking; recovery from Q2 onwards with stronger H2. Full-year order intake and order book above prior year.
- **Form:** growth in revenue and operating result, driven by mountain applications, compression molding and European handrails. Railway stable despite project delays; China challenging. Order intake and backlog well above prior year.
- **Belting:** weak start due to project delays, US tariff uncertainty, product mix shifts, and price pressure. Recovery from Q2 onward, with full-year order intake and year-end backlog roughly in line with prior year.
- **LSR:** stable revenue and operating result after weak Q1. Solid parts production orders with growth in healthcare and food & baby, stable mobility, weaker construction-related segments. Toolmaking recovered over the year.

As part of the optimization of the industrial strategy, the 'mandrel hoses' product group was transferred from the SIA division to the SEA division with effect from 1 January 2025. The comparative figures for 2024 have been adjusted accordingly. / ¹ EBITDA and EBITDA margin Q3 2023 and Q4 2023 adjusted by EUR 4.1m and EUR 2.3m respectively, for one off-effects related to the acquisition of Rico.



New innovative products support strategy



RFID Rubber Tag

Seamless integration and effortless tracking

- **Smart product enablement:** Embeds a unique RFID identifier to facilitate tracking of rubber products
- **Digital Product Passport ready:** Designed to meet EU requirements for product traceability
- **Seamless integration:** Crafted to seamlessly embed electronic components into rubber while preserving full functionality
- **Sampling & testing:** Currently in prototype and customer test phase



Reclaimed profile

Vision: Cradle-to-cradle

- **Circularity:** Converting reclaimed waste and scrap from vulcanized EPDM profiles into secondary raw materials
- **Lower carbon footprint:** EPDM profiles with 30% regenerated rubber achieve up to 32% reduction in PCF compared to standard profiles
- **Scalable concept:** under evaluation for post-industrial and post-consumer recycling



LSR toolmaking for silicone protective mask

- **Key USP:** highly modular mask design enabling multiple applications
- **Use cases:** ventilation mask for use in clinical settings, protective mask for crafts and industrial work, gas mask for defense use
- **Challenges:** Combination of thermoplastic and LSR-parts required special process (plasma treatment) and close cooperation. Precise part temperature needed for accurate sealing-edge replication. The complex geometry also made venting of the LSR cavity particularly challenging.



Financial highlights 2025

Operating leverage supported by a **competitive overhead cost base**
- cost measures continued

Further EUR 6m achieved in 2025



Free cash flow backed by **disciplined CAPEX management** and focused spending

Free cash flow at EUR 37.0m



Strong balance sheet supported by solid cash position and **prudent leverage**

Net financial debt/EBITDA at 1.2x



Digital transformation through oneERP and ongoing digital initiatives

First milestones achieved





A closer look: Operating leverage at work

Small movements in revenue, disproportionate effects on EBITDA





Key financial results FY 2025

	FY 2025	FY 2024	Δ
Revenues in EUR m	662.4	676.6	-2.1%
EBITDA in EUR m	79.5	84.9	-6.4%
EBITDA margin in %	12.0	12.5	-0.5PP
Operating EBITDA in EUR m	83.6	86.3	-3.2%
Op. EBITDA margin in %	12.6	12.8	-0.2PP
EBIT in EUR m	25.6	35.0	-26.8%
EBIT margin in %	3.9	5.2	-1.3PP
Earnings after tax in EUR m	0.4	11.5	-96.3%
Free cash flow¹ , in EUR m	37.0	45.8	-19.2%
CAPEX² , in EUR m	34.7	64.6	-46.3%

- **Revenues:** recovery from Q2 after a weak Q1
- **EBITDA:** cost measures and recovery from Q2 partly offset the volume decline
- **Operating EBITDA** at EUR 83.6m excluding project costs of EUR 4.1m for digitalization project (2024: EUR 1.5m)
- **EBIT** impacted by EUR -4.4m impairments, mainly related to the LSR customer base
- **Earnings after tax** reflect overall development incl. EUR -4.5m net currency effects
- **Solid free cash flow** supported by **disciplined CAPEX**

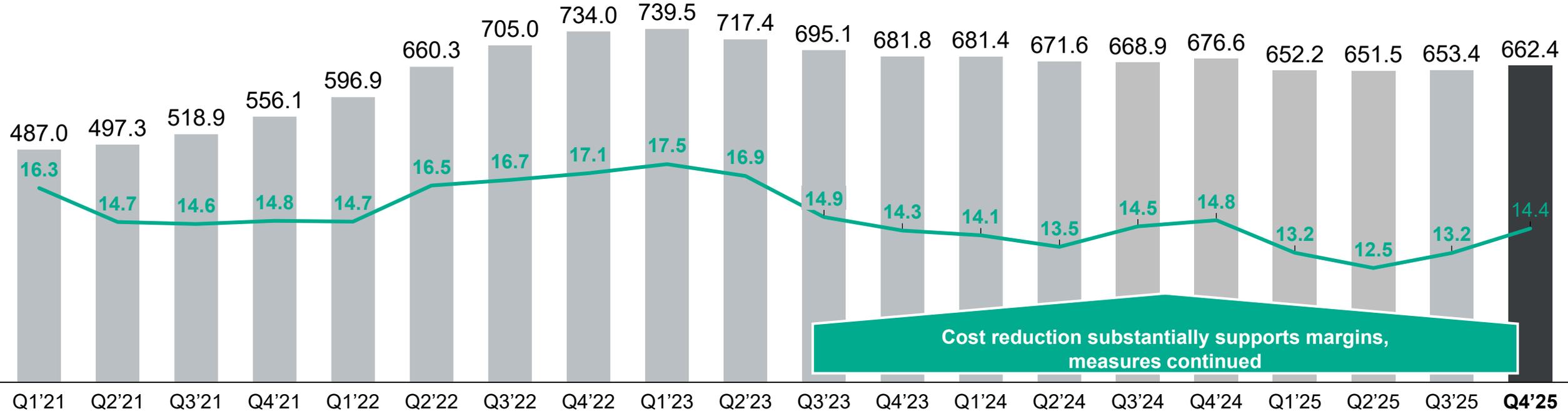
¹Free cash flow before proceeds from sale of business and strategic growth projects

²Payouts in the reporting period (including strategic growth projects)



Last Twelve Month (LTM) view – strict cost management to support margins

LTM Industrial Revenue (EUR m) and industrial EBITDA margin (%)



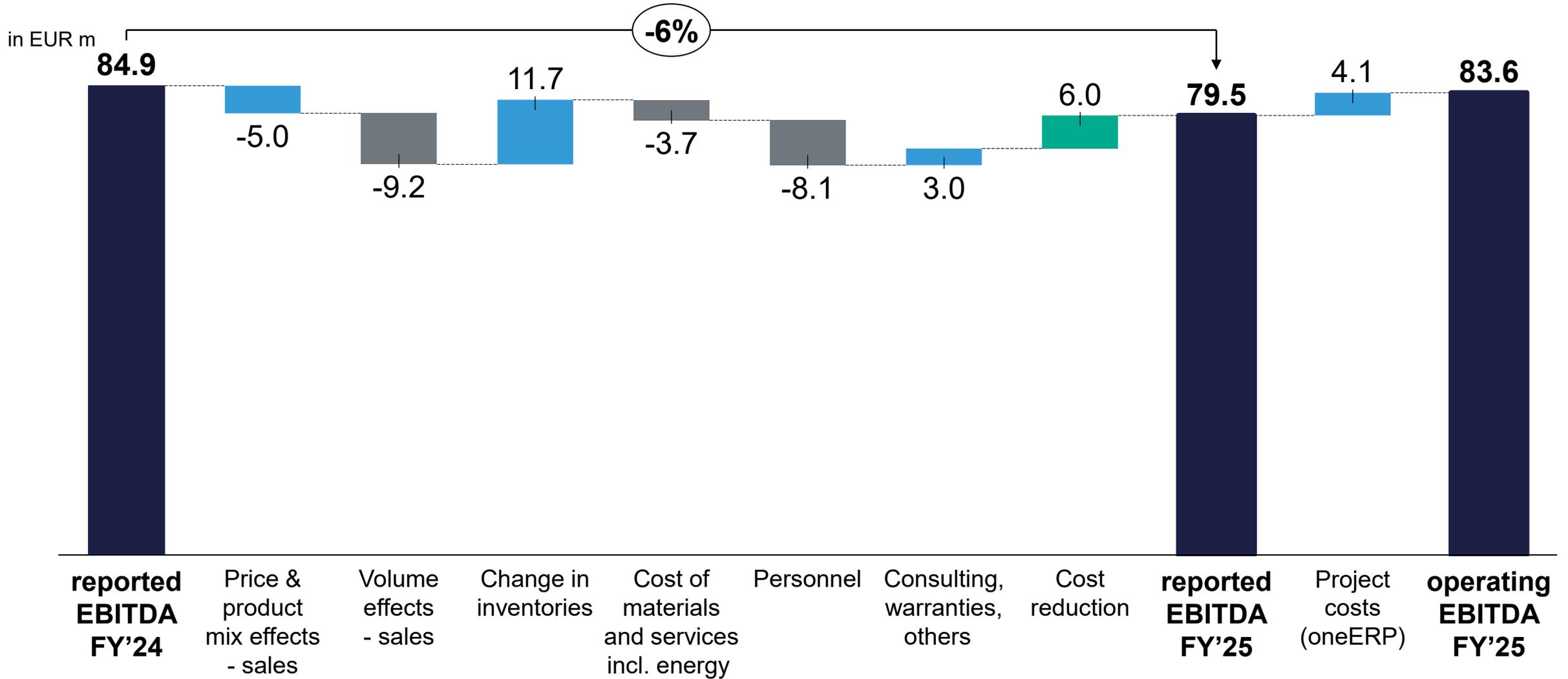
Cost reduction substantially supports margins, measures continued

- Continued focus on cost discipline and capacity utilization
- High operational leverage when markets rebound

■ LTM Revenue in EUR m — LTM EBITDA margin in %



EBITDA bridge: Additional cost measures to mitigate volume effects

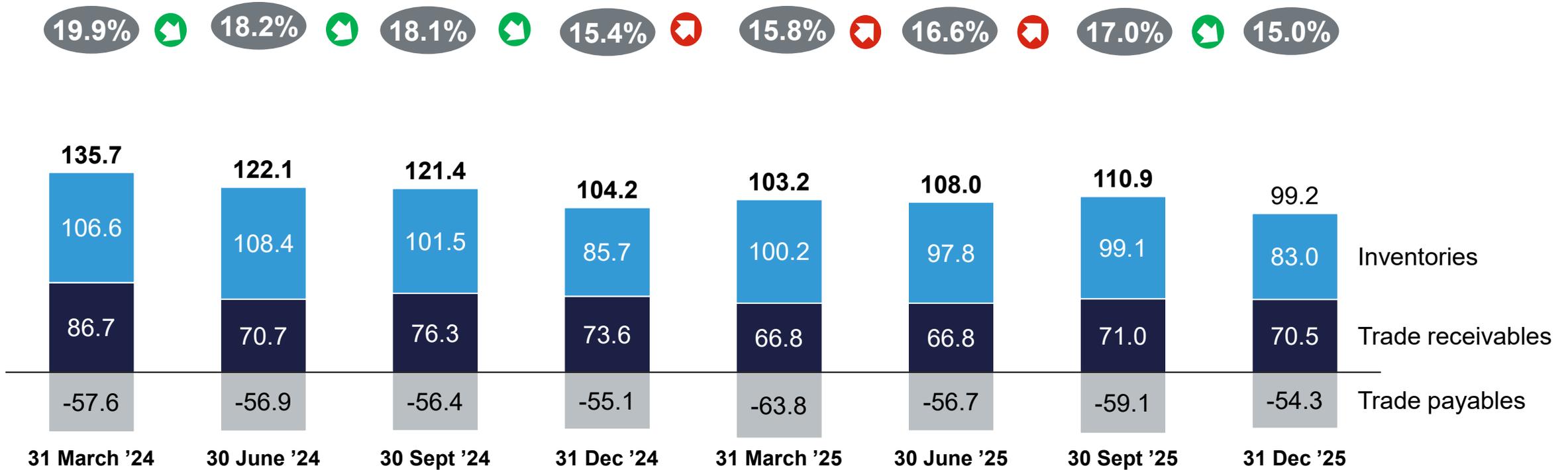




Consistent focus on working capital levels

Components of Working Capital¹

in EUR m

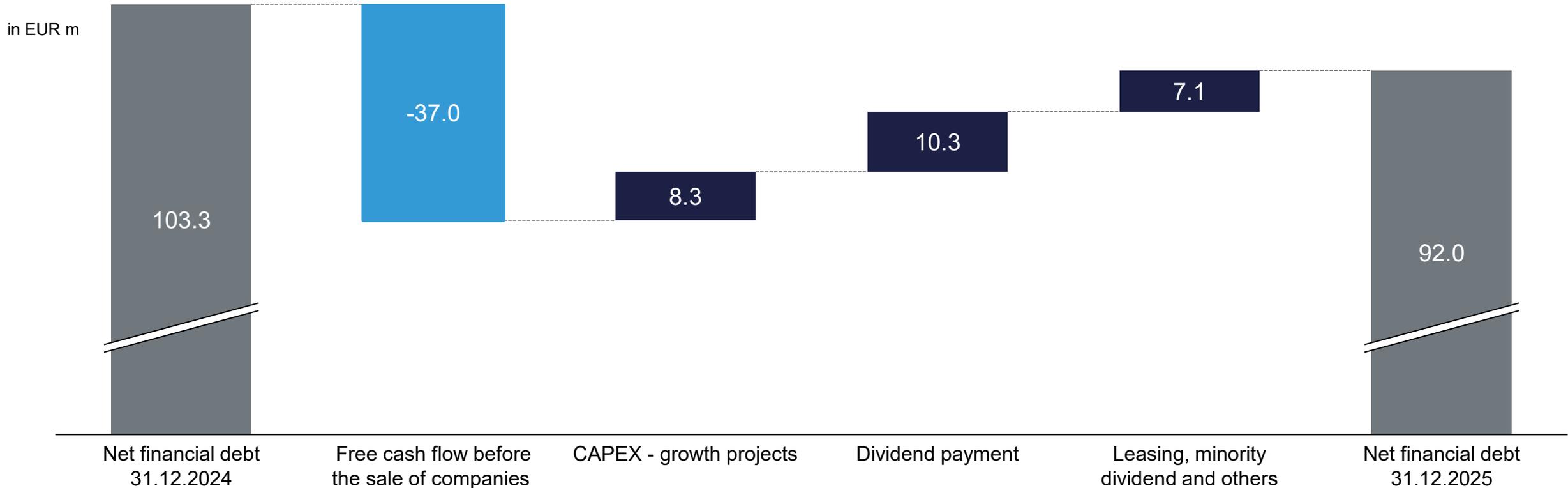


● Trade Working Capital in % of LTM revenues;
¹ Starting 31 March 2024: excluding Surgical Operations



Solid leverage profile maintained: Net Debt/EBITDA at 1.2x

- Disciplined Capex and cash focus delivered solid free cash flow of EUR 37.0m (2024: 45.8m, excl. proceeds from sale of surgical operations) amid operational pressure
- Disciplined spending: reduced maintenance and growth CAPEX, in total at EUR 34.7m (2024: EUR 64.6m)
- Net financial debt / EBITDA stable at 1.2x

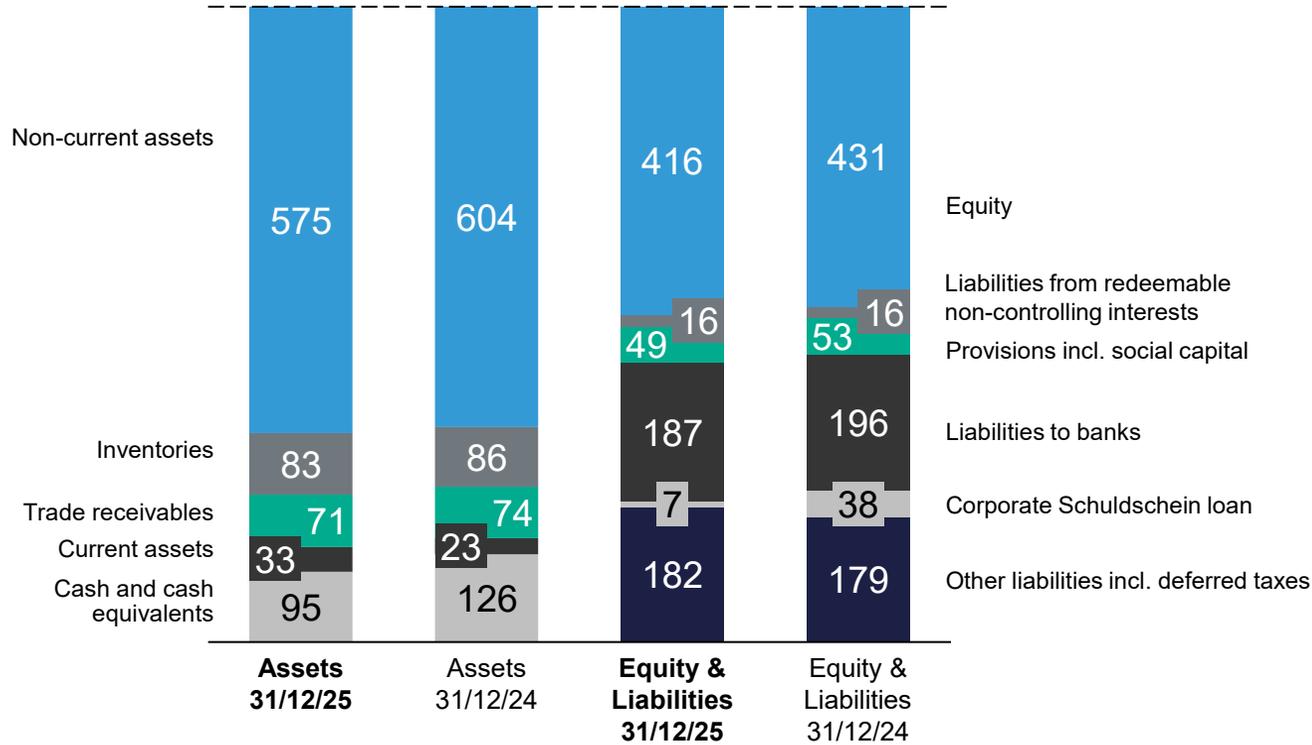




Robust balance sheet structure and financial profile

Balance sheet structure

Balance sheet 31/12/2025: EUR 857m
 Balance sheet 31/12/2024: EUR 913m

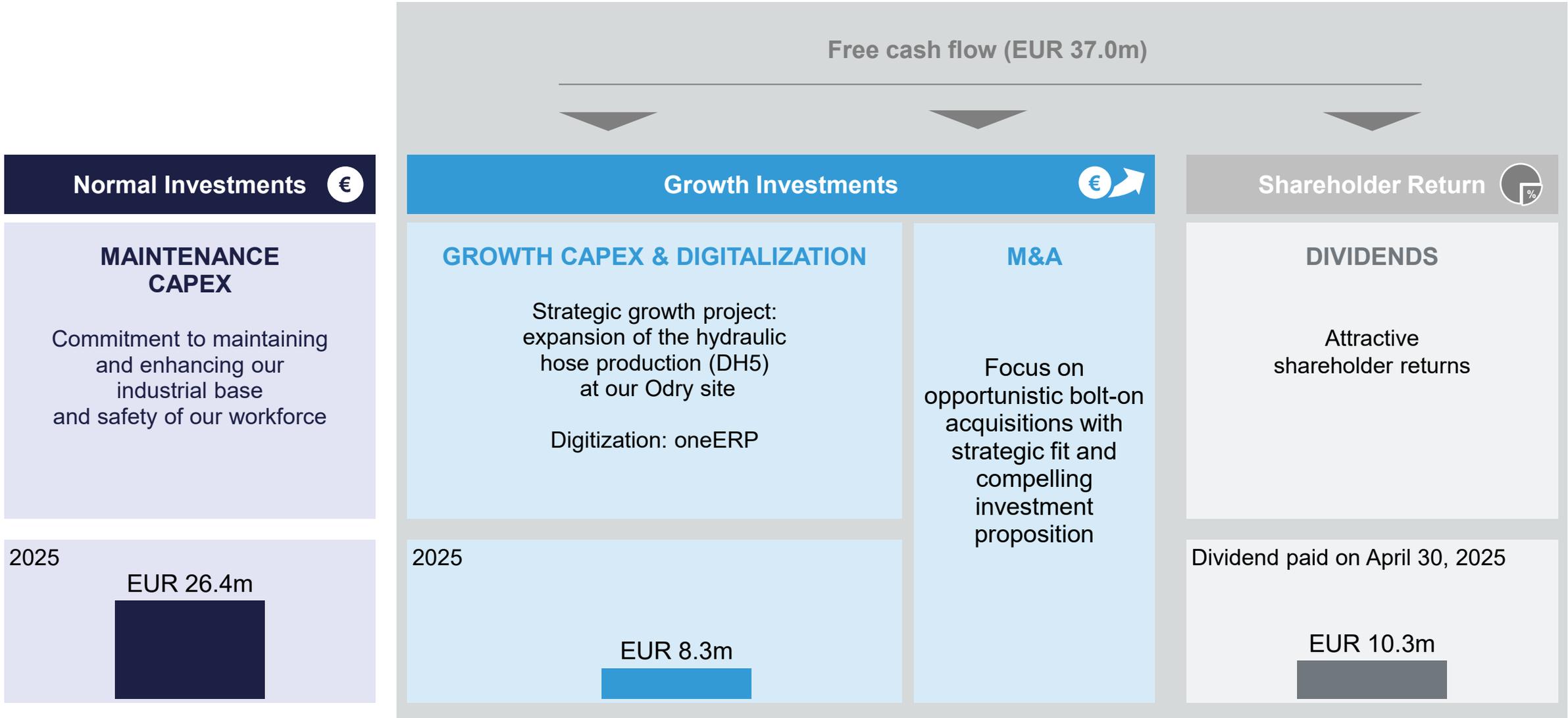


Financial profile as of 31 December 2025

- **Cash and cash equivalents** at EUR 94.8m (-24.7%) after repayment of a Schuldschein loan (nominal value of EUR 31m); in addition, short-term time deposits amounted to EUR 7.5m
- **Financial liabilities** thus reduced to EUR 194.4m (YE'24: EUR 234.1m)
- **EUR 100m credit line** remains undrawn
- **Net financial debt** at EUR 92.0m (YE'24: EUR 103.3m), reflecting a reduction of EUR 11.3m
- **EBITDA / net financial debt ratio** stable at a solid level of 1.2x (YE'24 1.2x)
- **Equity ratio** of 48.5% (YE'24: 47.2%)

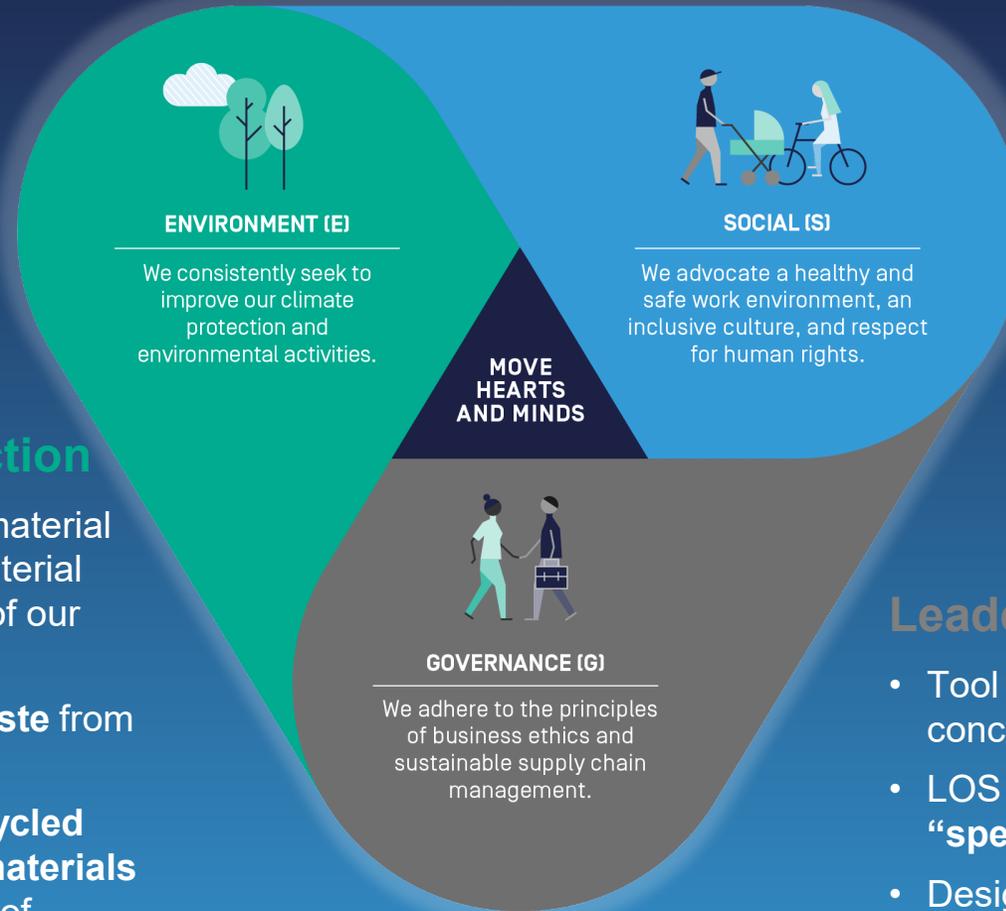


Capital allocation and usage of cash





A glimpse at current sustainability initiatives



Vision of zero safety incidents and a diverse & inclusive future

- “**Focus on Safety, Next Level**” initiative: targeted awareness raising and action lists including training for shift supervisors
- Diligent focus on the D&I action list: introduction of the **Women International Network** to strengthen female empowerment

Circularity & waste reduction

- Focus on in-process recycling, material recovery and reintegration of material into production process as part of our **Circularity Initiative**
- Increased share of **recycled waste** from 46% in 2024 to **55% in 2025**
- Research and integration of **recycled materials** and **bio-based raw materials in use** to increase sustainability of products and lower carbon footprint

Leadership Operating System (LOS)

- Tool for translating **Semperit’s core values** into concrete leadership principles and everyday behavior
- LOS promotes open dialogue and focuses on a “**speak up**” culture
- Designed to **empower everyone** to contribute to our shared success through own ideas and projects



ESG targets until 2030 and performance 2025

Sustainability targets for 2030

Environment	Performance indicators	Targets 2030	Development 2025
Energy and emissions	Energy consumption per product unit compared to 2023	-5%	+2.4%
	Emissions (Scope 1 and Scope 2) per product unit compared to 2023	-10%	-0.8%
	Circular economy	Waste per product unit compared to 2023	-7%
Pollution	Pollutant emissions of European sites below EU pollutant thresholds set by the E-PRTR	100% p.a.	100%
Social			
Occupational safety	Incident rate in the company	-8% p.a.	-27.4% to 5.3
	Total female ratio	+0.5 PP p.a.	-0.6 PP to 23.8%
Diversity and inclusion	Female ratio in leadership	+1 PP p.a.	+1.1 PP to 16.2%
	Female ratio in senior leadership	+1 PP p.a.	-0.4 PP to 13.9%
Responsibility in the value chain	Rate of employee trainings on responsible behavior in the value chain	95% p.a.	95.7%
Governance			
Supplier management	Proportion of total expenditures attributable to EcoVadis-certified suppliers	75%	51%
Compliance	Violations of compliance-related laws and regulations	0 p.a.	0
Corporate culture	Submitted improvement suggestions from employees	-	1,978



2026: Back on growth path



- Group targets **high single-digit revenue growth in 2026**, driven by both divisions
- **Seasonality to persist in 2026** – slower start, stronger second half
- **SIA:** Hose segment benefits from completed inventory reduction; profiles: initial signs of market recovery
- **SEA:** Mixed trends – strong in Mountain Applications and Handrail Europe; momentum in other areas still characterized by extended product life cycles and project postponements
- Lean structures, cost discipline and innovation **enable disproportionate upside even in a modest market recovery**
- **Mid-term growth drivers:** German infrastructure program, rising EU defense spending, Ukraine reconstruction

2026

operating EBITDA: approx. EUR 95m

project expenses oneERP: approx. EUR 5m (P&L effective)

CAPEX: approx. EUR 50m

(EUR 35m maintenance / EUR 15m strategic growth)

Assumes continued modest economic recovery and easing geopolitical uncertainty in H1



Five reasons to invest in Semperit

- ▲ 1 Leading global market position in elastomer applications with strong industrial base
- ▲ 2 Relentless focus on innovation and technology
- ▲ 3 Resilient business model driven by operating leverage and cost leadership
- ▲ 4 Strong balance sheet and cash generation capacity
- ▲ 5 Value play with recalibrated global platform for future growth



Agenda

Overview (p.2)

Operational Performance (p.7)

Financial Performance (p.11)

Outlook (p.22)

Appendix (p.25)



Appendix: Divisions & Group

in EUR m

	INDUSTRIAL APPLICATIONS (SIA)			ENGINEERED APPLICATIONS (SEA)			SEMPERIT GROUP		
	2025	2024	%	2025	2024	%	2025	2024	%
Revenue	270,9	267,3	1,4%	391,5	409,3	-4,4%	662,4	676,6	-2,1%
EBITDA	52,8	50,7	4,0%	42,5	49,6	-14,2%	79,5	84,9	-6,4%
EBITDA margin	19,5%	19,0%	+0,5 PP	10,9%	12,1%	-1,2 PP	12,0%	12,5%	-0,5 PP
EBIT	34,7	31,8	9,3%	8,1	20,3	-60,0%	25,6	35,0	-26,8%
EBIT margin	12,8%	11,9%	+0,9 PP	2,1%	5,0%	-2,9 PP	3,9%	5,2%	-1,3 PP
Earnings after taxes from continued operations	-	-	-	-	-	-	0,4	11,4	-96,3%
Earnings after taxes from discontinued operations	-	-	-	-	-	-	-	0,1	n/a
Earnings after tax	-	-	-	-	-	-	0,4	11,5	-96,3%
Earnings per share in EUR	-	-	-	-	-	-	0,02	0,56	-96,3%
Additions in tangible and intangible assets	12,4	37,0	-66,3%	16,4	24,0	-31,4%	31,6	62,4	-49,4%

¹ As part of the optimization of the industrial strategy, the mandrel hose product group was transferred from the Semperit Industrial Applications division to the Semperit Engineered Applications division with effect from January 1, 2025. The comparative figures for 2024 have been adjusted accordingly.



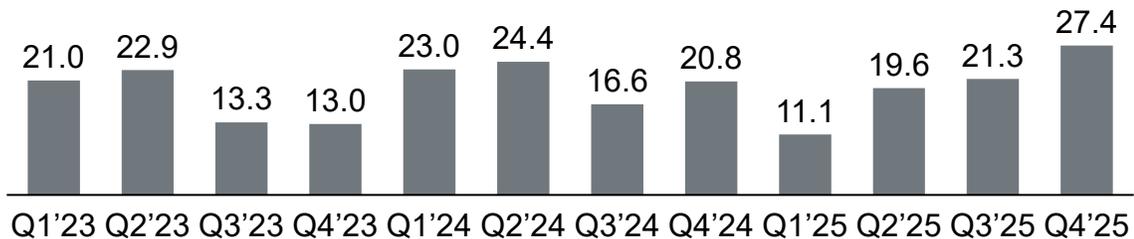
Semperit Group (continuing operations)

in EUR m

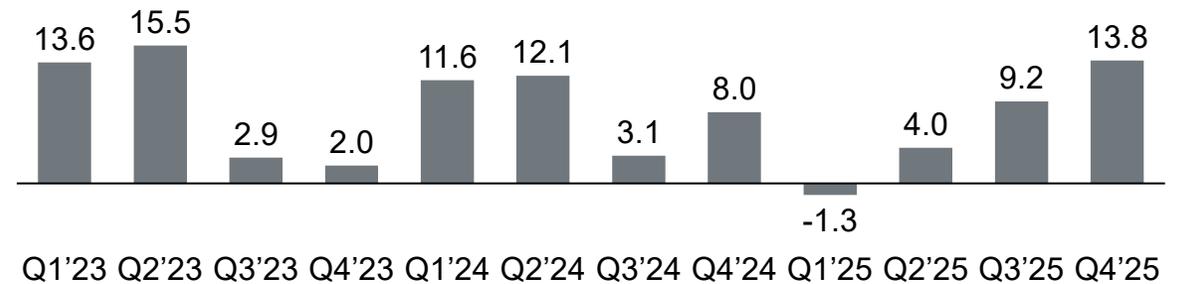
SEMPERIT GROUP

	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	FY 2025
Revenue	176.4	179.3	163.8	162.3	676.6	176.0	169.5	161.1	170.0	676.6	151.7	168.8	162.9	179.0	662.4
EBITDA	21.0	22.9	13.3	13.0	70.1	23.0	24.4	16.6	21.0	84.9	11.1	19.6	21.3	27.4	79.5
EBITDA margin	11.9%	12.8%	8.1%	8.0%	10.4%	13.0%	14.4%	10.3%	12.4%	12.5%	7.3%	11.6%	13.1%	15.3%	12.0%
EBIT	13.6	15.5	2.9	2.0	34.0	11.6	12.1	3.1	8.2	35.0	-1.3	4.0	9.2	13.8	25.6
EBIT margin	7.7%	8.6%	1.8%	1.2%	5.0%	6.6%	7.2%	1.9%	4.8%	5.2%	-0.9%	2.3%	5.6%	7.7%	3.9%

EBITDA



EBIT





Semperit Industrial Applications, Semperit Engineered Applications & Corporate

in EUR m

SEMPERIT INDUSTRIAL APPLICATIONS (SIA) ¹										
	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	99,4	93,0	72,2	66,2	330,8	68,7	71,4	63,2	64,0	267,3
EBITDA	17,5	17,8	7,4	4,2	46,9	13,6	16,4	11,0	9,7	50,7
EBITDA margin	17,6%	19,2%	10,2%	6,3%	14,2%	19,8%	23,0%	17,5%	15,2%	19,0%
EBIT	12,9	13,5	3,1	0,2	29,7	9,6	11,9	5,2	5,1	31,8
EBIT margin	13,0%	14,5%	4,3%	0,3%	9,0%	14,0%	16,7%	8,2%	8,0%	11,9%

SEMPERIT ENGINEERED APPLICATIONS (SEA) ¹										
	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	77,1	86,3	91,5	96,0	351,0	107,3	98,1	97,9	106,0	409,3
EBITDA	13,1	15,8	7,5	14,0	50,5	15,6	12,1	9,0	12,8	49,6
EBITDA margin	17,1%	18,3%	8,2%	14,6%	14,4%	14,5%	12,3%	9,2%	12,1%	12,1%
EBIT	10,7	13,2	1,9	7,5	33,2	8,6	4,7	1,8	5,0	20,3
EBIT margin	13,9%	15,3%	2,0%	7,8%	9,5%	8,1%	4,8%	1,9%	4,8%	5,0%

CORPORATE										
	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
EBITDA	-7,3	-8,6	-1,7	-3,3	-21,0	-4,9	-2,8	-3,6	-1,5	-12,9
Operational EBITDA	-7,3	-8,6	-1,7	-3,3	-21,0	-4,8	-2,4	-3,2	-1,0	-11,4
EBIT	-7,7	-9,0	-2,1	-3,6	-22,4	-5,2	-3,2	-4,0	-1,9	-14,4

¹ As part of the optimization of the industrial strategy, the mandrel hose product group was transferred from the Semperit Industrial Applications division to the Semperit Engineered Applications division with effect from January 1, 2025. The comparative figures for 2024 have been adjusted accordingly.



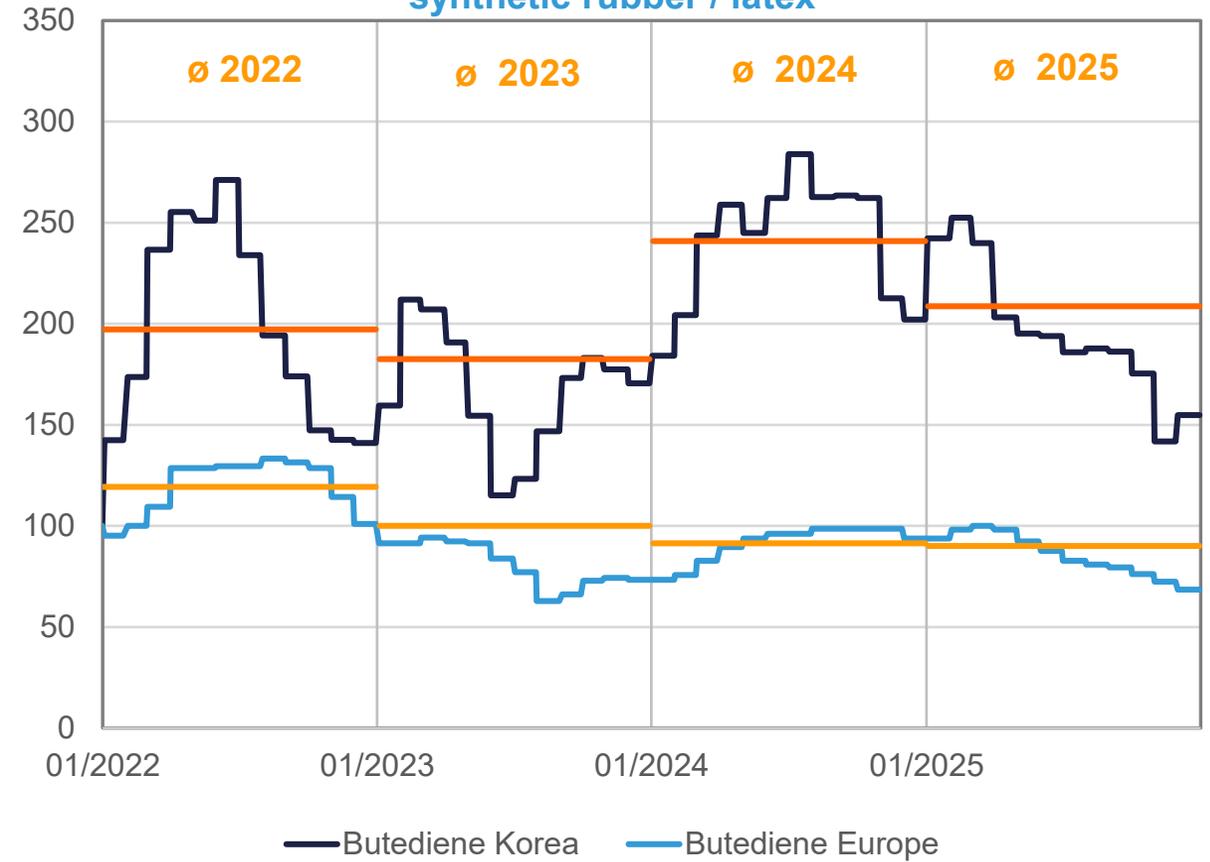
Overview price indices LFO-F-NEW / Butadiene

Significant increase for raw material¹ used in industrial segments

Price index LFO-F-NWE



Price indices Butadiene as main raw material for synthetic rubber / latex



¹ Selected raw materials are shown for illustration purposes only. Indices based on 01/01/2022 = 100.0



Contact and financial calendar

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Financial Calendar 2026

18.03.2026

Publication of 2025 annual financial statements

27.04.2026

Annual General Meeting, Vienna

13.05.2026

Report on 1-3 2026

13.08.2026

Half-year financial report 2026

12.11.2026

Report on 1-9 2026

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