



SEMPERIT GROUP FY 2024 EARNINGS PRESENTATION

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20 March 2025



Agenda

Key Highlights (p.3)

Operational Performance (p.6)

Financial Performance (p.10)

Outlook (p.19)

Appendix (p.22)



Milestones 2022 – 2025

Sharpened focus on core industrial elastomers competence through divestment of Sempermed



2022

Powerful divisional structure with special focus on future growth and operating leverage



2023

All strategic milestones achieved - strong platform to further strengthen the market position



2025

Rico acquisition provides new strategic pillar for engineered technology in niche markets



With investments in Odry (hoses) and Thalheim (LSR) well prepared for next upturn





Highlights 2024 – promised and (over)delivered



Focus on **profitable growth** resulted in **EBITDA up by 21.1%** to **EUR 84.9m** and a **higher margin of 12.5% (+2.3PP)** – **guidance outperformed**

Earnings after tax turned from a loss of EUR –17.1m in 2023 to a **positive EUR 11.5m in 2024**

Free cash flow generation almost doubled to **EUR 45.8m in 2024** ('23: EUR 26.3m)

Working capital management supported by structural initiatives

Stable dividend proposal to the AGM of EUR 0.50 per share (2023: EUR 0.50)



Divisional set-up as introduced in 2023 combines strength of core business with our expertise in rubber compounds and our innovative solutions

2024 results confirm thrust of strategic positioning as **divisional structure provides growth platform with future scale effects**

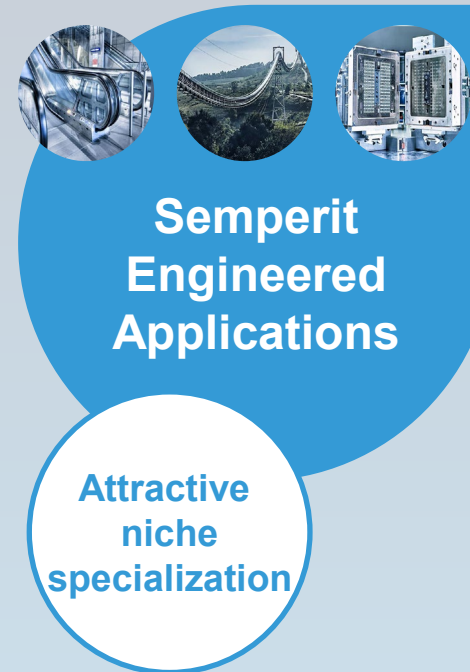


Semperit Industrial Applications

Cost leadership to harvest volume business

The graphic features a dark blue circular background with two smaller circular images at the top: one showing various black rubber strips and another showing a blue industrial hose. The text is centered within the main circle.

- **Cost leadership**
- Process and product **innovation**
- Mostly **standardized high-performance products**
- **Lower complexity** in product portfolio
- **Qualified** sales team & high level of sales **excellence**
- High degree of **unification** of products, processes and equipment across our factories



Semperit Engineered Applications

Attractive niche specialization

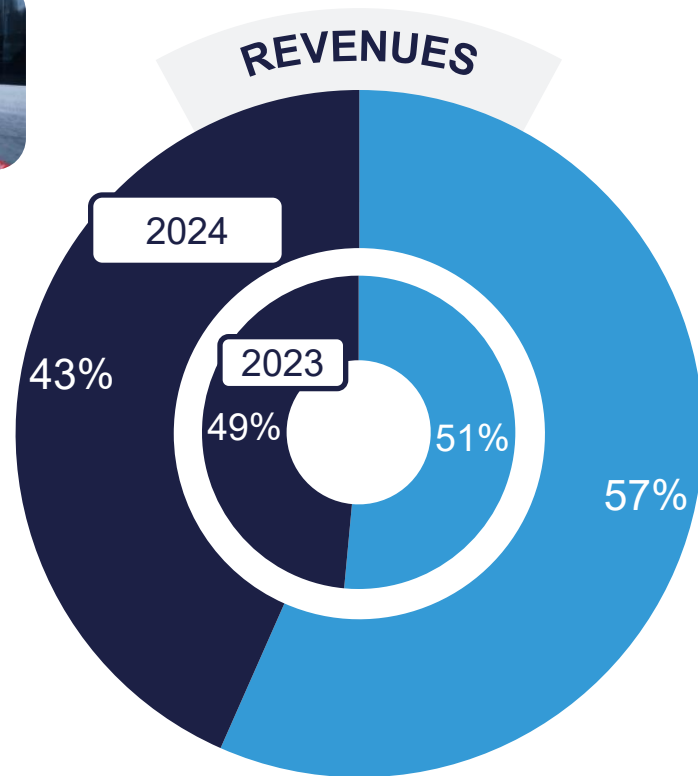
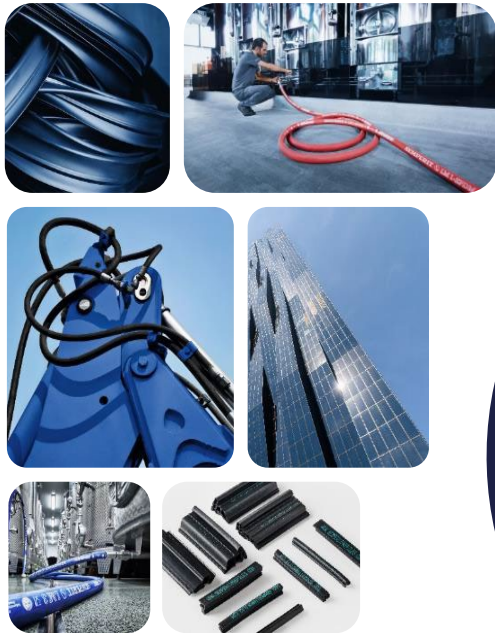
The graphic features a light blue circular background with three smaller circular images at the top: one showing a close-up of a mechanical part, one showing a suspension bridge, and one showing a modern building facade. The text is centered within the main circle.

- **Leveraging on know-how and engineered technology**
- Focus on **attractive niche markets**
- Strong **customer focus**
- High level of **customization**
- **Standardized** innovation & R&D process, reliable & plannable time to market
- **Qualified** sales team & application engineering
- **Project- & tender** business

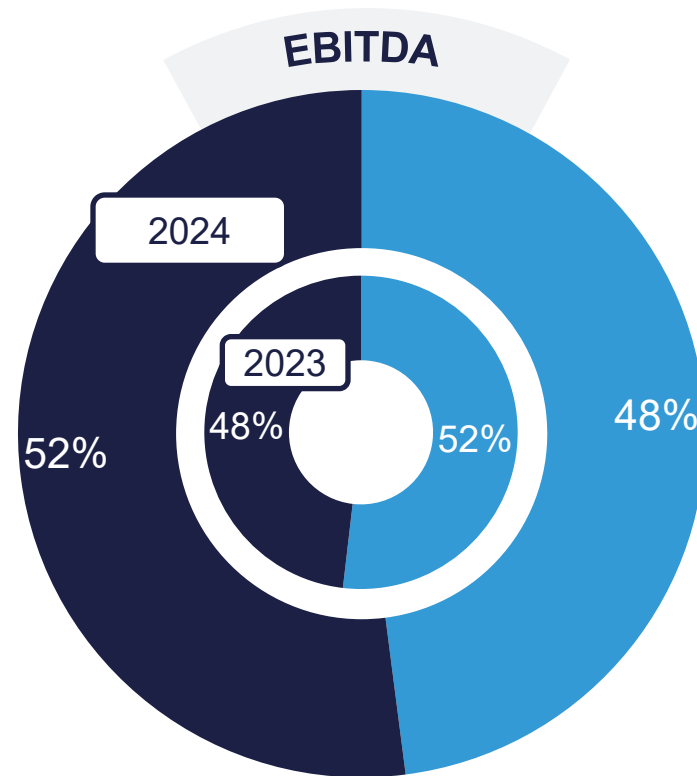


Two complementary divisions with one strong industrial base

Semperit Industrial Applications



Semperit Engineered Applications

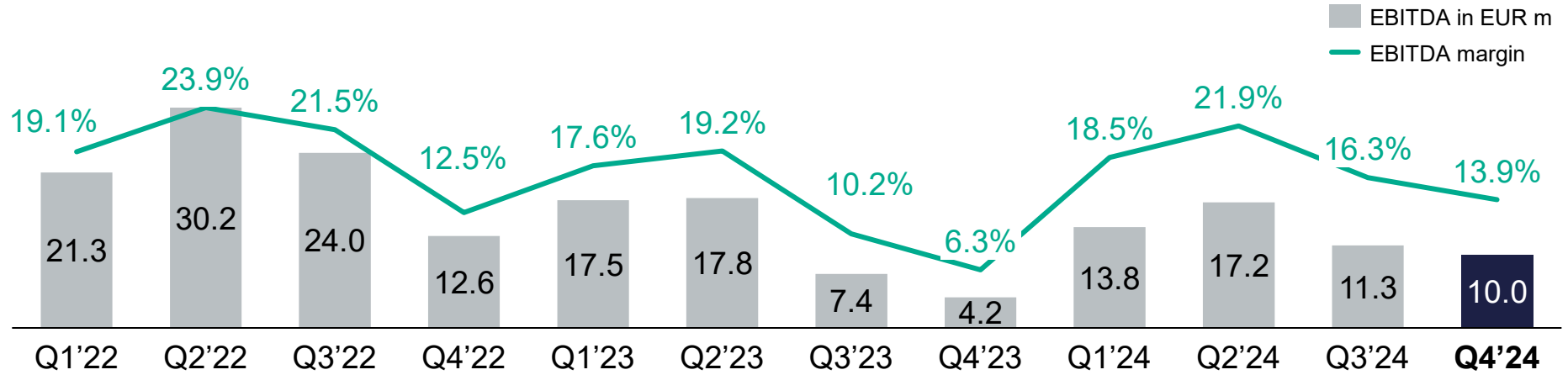
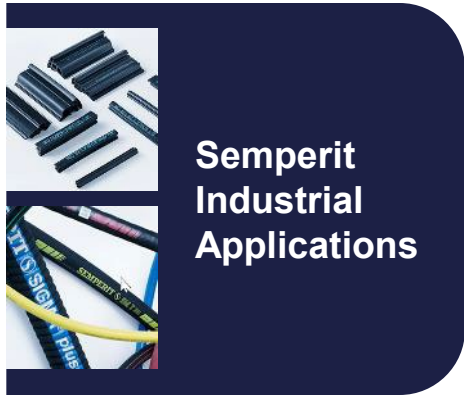


Starting Q1 2024, Surgical Operations have been part of the discontinued operations and are not included in the charts. Also, Corporate EBITDA not included.
 In 2024, revenues of the Surgical Operations were at EUR 23.2m (2023: EUR 42.1m) and EBITDA at EUR 0.7m (2023: EUR -6.1m)

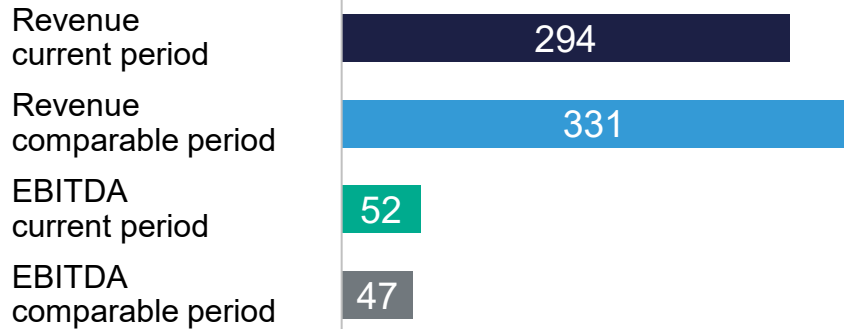


Semperit Industrial Applications FY 2024

Margin recovery supported by cost efficiency measures



FY 2024 vs. FY 2023



- Market challenges continue into 2025
- Hoses: share-of-wallet wins support hoses' order book though order intake still at low levels
- Profiles: continuing cost efficiency effort reflected in results despite weak construction industry
- Divisional sales down by 11% yoy given low volumes and product mix but EBITDA up by 11% yoy due to cost reduction effort, resulting in margin improvements (17.8%, up 3.6 PP)

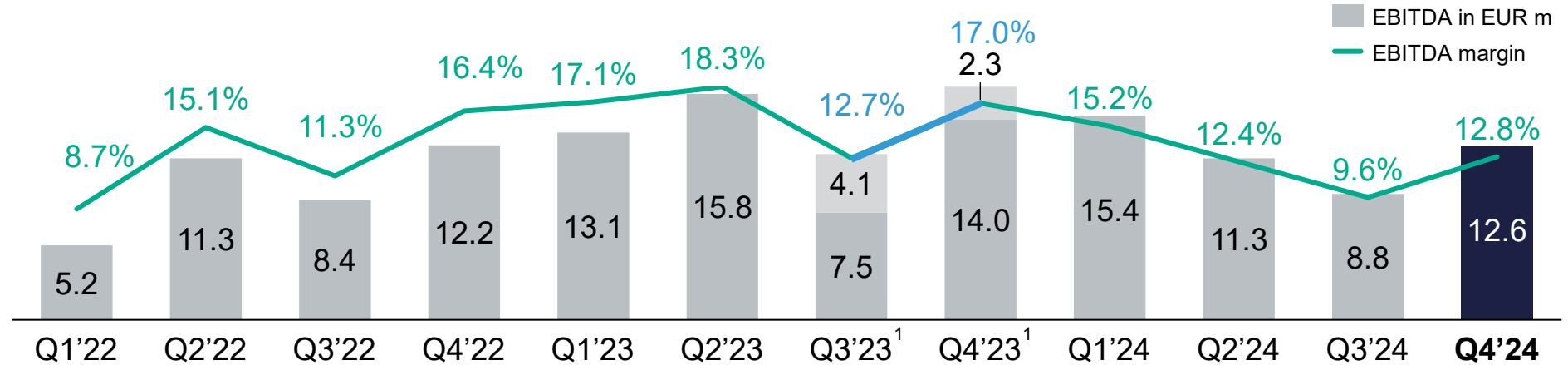


Semperit Engineered Applications FY 2024

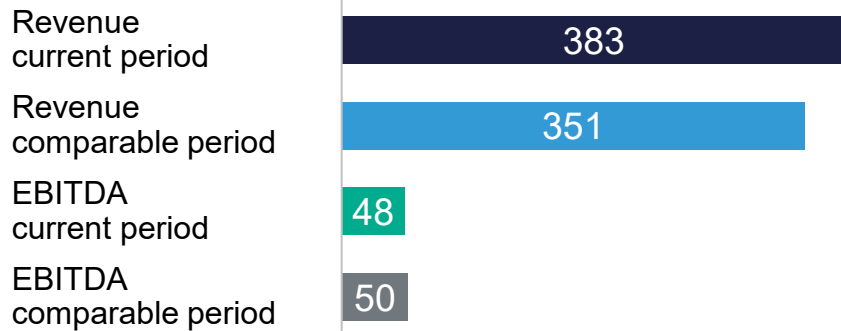
Top-line growth but margin pressure due to lower demand



Semperit Engineered Applications



FY 2024 vs. FY 2023



- Form: handrails, transport and mountain applications with enhanced profitability, while demand in industry and construction remains weak
- Belting: projects postponed, shift to light belts, with product mix, pricing and Asian competition impacting results
- Rico: 2024 sales contribution of EUR 94.6m and operating EBITDA of EUR 16.0m
- Divisional sales up by 9%, while EBITDA declines by 5% in 2024, mainly due to subdued demand and pricing pressure

¹ EBITDA and EBITDA margin Q3 2023 and Q4 2023 adjusted by EUR 4.1m and EUR 2.3m respectively, for one off effects related to the acquisition of the Rico Group



New innovative products support growth pipeline with wide range of applications

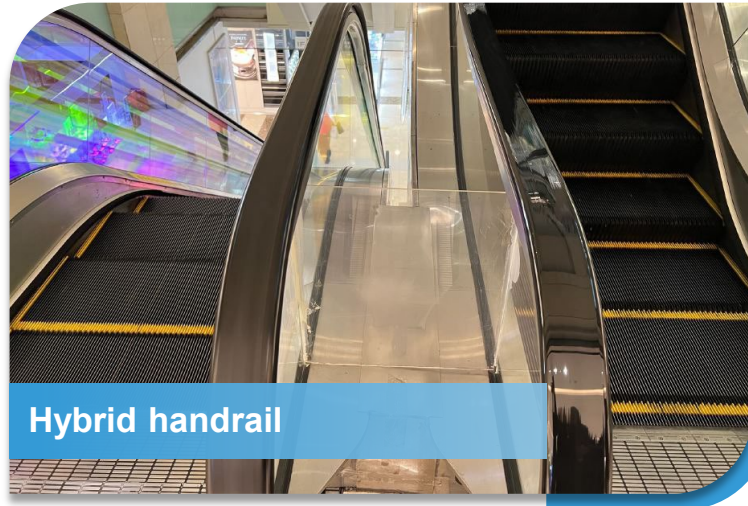


Heavy duty rubber/metal parts for mining applications

Compression molded heavy-duty rubber-metal parts for use in vertical tower/stirred mills for fine and ultra-fine grinding processes, e.g. for copper, iron ore, gold, silver, platinum, tin, lithium.

Focus on optimizing mining processes to support the green energy transition with rubber and rubber-metal parts.

With more than 250 kg one of the heaviest parts produced in compression molding in Wimpassing (AT).



Hybrid handrail

Semperit's **hybrid handrails** combine the best properties of rubber and polymer technology, offering advanced rubber performance with a polyurethane surface appearance. Hybrid handrails boast a clean and shiny surface which is particularly in demand on the Asian market.

Start of production at the end of 2024, with sales ramping up in 2025.



Trackbelt

Building on our extensive experience in mountain applications and conveyor belts production, Semperit has developed **high-quality track belts for snow vehicles**, tested and approved in top ski resorts worldwide.

Our belts offer exceptional durability, superior traction, and easy installation for reliable performance in extreme conditions.



ESG targets until 2030 and performance 2024

Energy¹

Target 2030	2024
-5% reduction by 2030	+3.9% energy increase per good product in 2024 compared to 2023

Waste

Target 2030	2024
-7% reduction by 2030	-9.1% waste reduction per good product in 2024 compared to 2023

Emissions

Target 2030	2024
-10% reduction by 2030	-2.1% emission scope 1 and scope 2 reduction per good product in 2024 compared to 2023

Incidence rate¹

Target 2030	2024
-8% reduction year over year	-37.6% reduction of the incident rate compared to 2023

D&I – Gender

Target 2030	2024
+0.5PP overall female increase	+0.8PP overall female increase
+1PP female leadership increase	+2.4PP female leadership increase
+1PP higher female senior leadership (annual change in each case)	+3.2PP female senior leadership increase vs.2023

Supply chain¹

Target 2030	2024
75% of total spend covered by EcoVadis certified suppliers by 2030	47% of total spend covered by EcoVadis certified suppliers in 2024

Competitive ESG rating year:

- **EcoVadis Gold**



- **CDP Climate C, Forest C, Water C**



¹ Part of the ESG-based financing as of 31.8.2023; target achievement 2030 on track / behind plan from current point of view



Financial highlights 2024

Continued **focus** on **free cash flow** through **active working capital management** to fund **growth** and enhance **shareholder value**

Free cash flow increased to EUR 45.8m



Healthy balance sheet with **significant cash reserves** and **low debt**

Cash at EUR 126.0m; net financial debt / EBITDA at 1.2x



Enhanced efficiency and focus on **operating leverage** and **streamlining business**; **cost savings > EUR 18m**

Cost reduction program now daily business



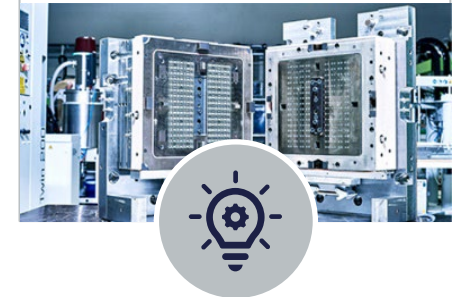
Dividend proposal to the AGM reflects **good liquidity position** and **increase in free cash flow**

EUR 0.50 per share



Digital transformation through **“oneERP”**, IT enhancements and ongoing digital initiatives

Multi-year project until 2028





Key financial results FY 2024

	FY 2024	FY 2023	Δ
Revenues in EUR m	676.6	681.8	↘ -0.8%
EBITDA in EUR m	84.9	70.1	↗ +21.1%
EBITDA margin in %	12.5	10.3	↗ +2.3PP
Operating EBITDA in EUR m	86.3	80.0	↗ +8.0%
Op. EBITDA margin in %	12.8	11.7	↗ +1.0PP
EBIT in EUR m	35.0	34.0	↗ +3.0%
EBIT margin in %	5.2	5.0	↗ +0.2PP
Earnings after tax in EUR m	11.5	-17.1	↗ n/a
Free cash flow ¹ , in EUR m	45.8	26.3	↗ +74.4%
CAPEX, in EUR m	64.6	55.6	↗ +16.1%

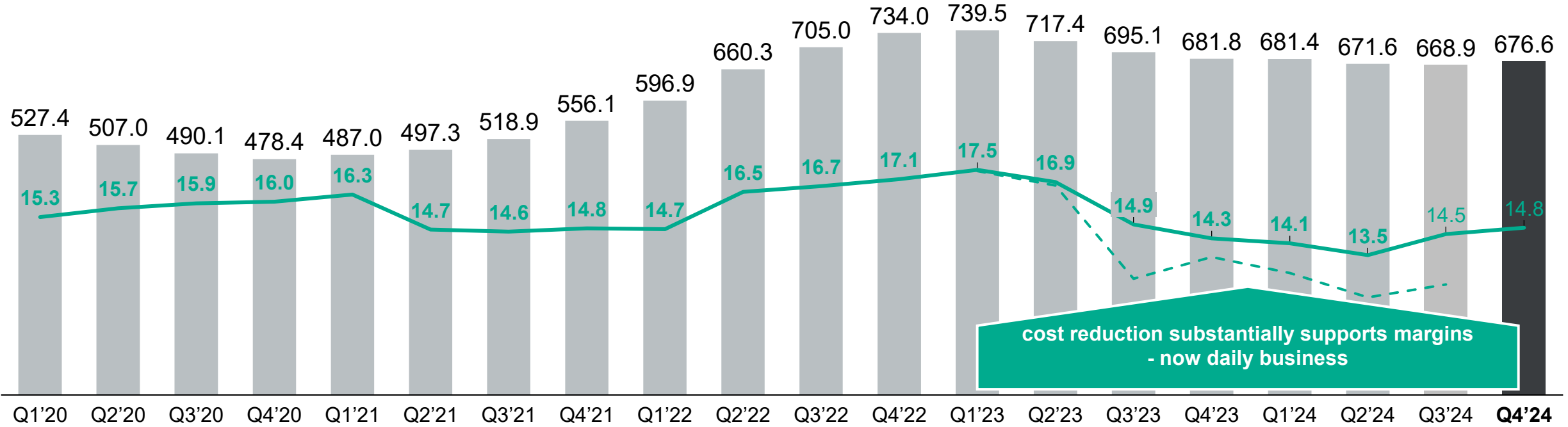
- **Revenues:** top-line pressure from lower volumes and weak demand largely compensated by Rico consolidation
- **EBITDA:** higher profitability driven by cost efficiency and operational excellence
- **Operating EBITDA** at EUR 86.3m excl. EUR 1.5m project costs for digitalization project
- **EBIT** impacted by regular depreciation at Rico
- **Earnings after tax** substantially improved despite higher financing costs for growth investments and taxes
- **Free cash flow** significantly up – stable maintenance investments
- **CAPEX:** increase due to growth investments in DH5 (Odry) and Rico

¹Free cash flow before proceeds from sale of business and strategic growth projects



Detail on Last Twelve Month (LTM) view – cost management improved margins

LTM Industrial Revenue (EUR m) and operating EBITDA margin (%)



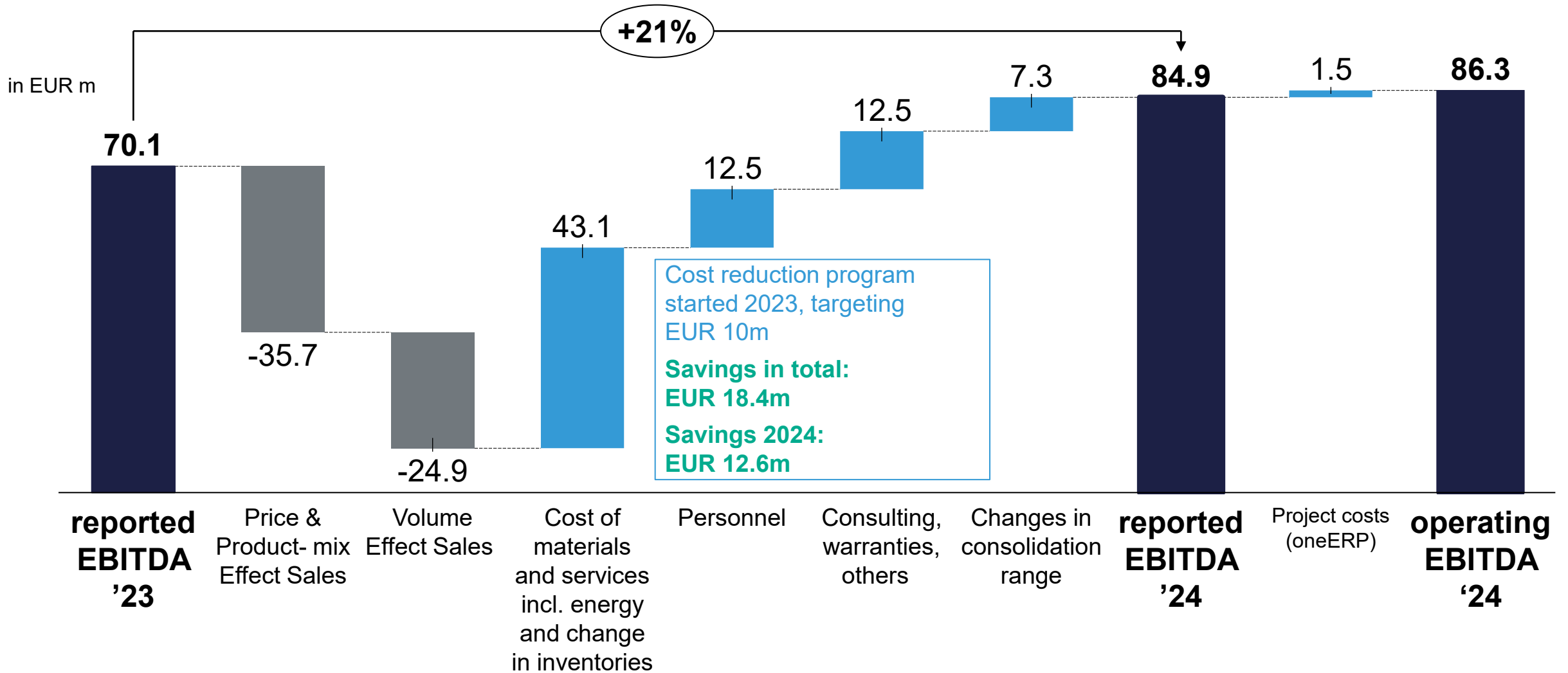
cost reduction substantially supports margins - now daily business

- Optimized fixed costs will support operating leverage once cyclical upturn starts
- Focus on factors under management control: capacity adjustments, cost control, growth investments

■ LTM Revenue in EUR m — LTM EBITDA margin in % - - LTM EBITDA margin without cost reduction measures in %



EBITDA development: price/volume effect offset through lower costs and Rico



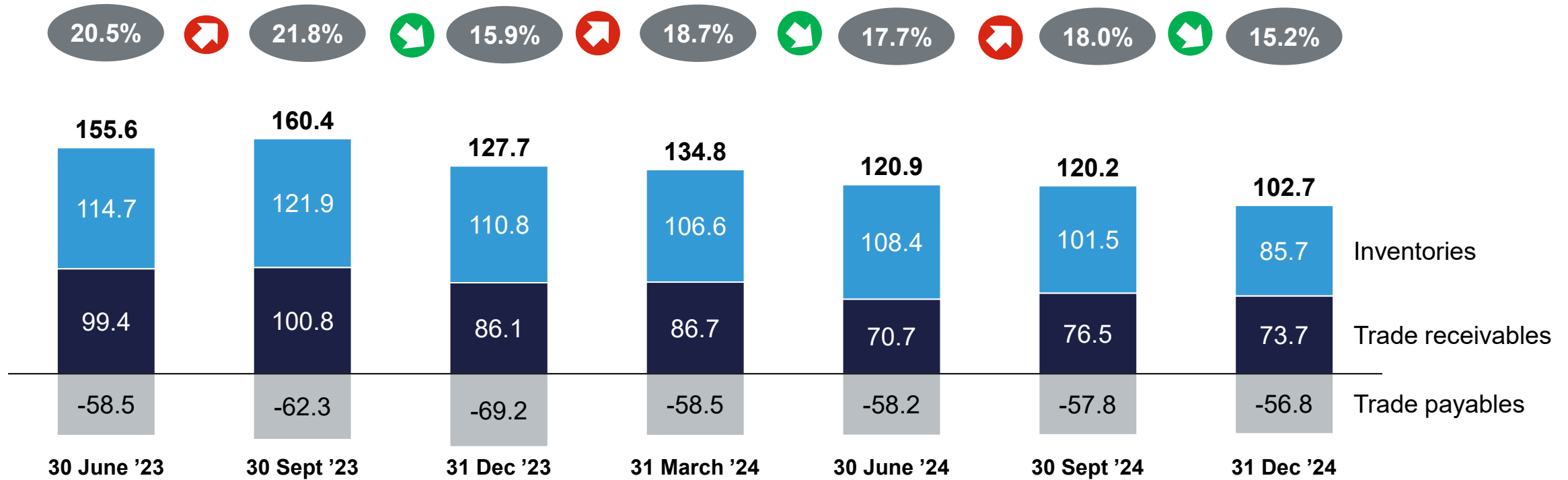
Effects from changes in consolidation range shown separately, thus price and volume effects of sales, change in inventories, cost of materials, logistics, personnel expenditures and miscellaneous do not include these respective figures



Consistent working capital reduction over last two years

Components of Working Capital¹

in EUR m



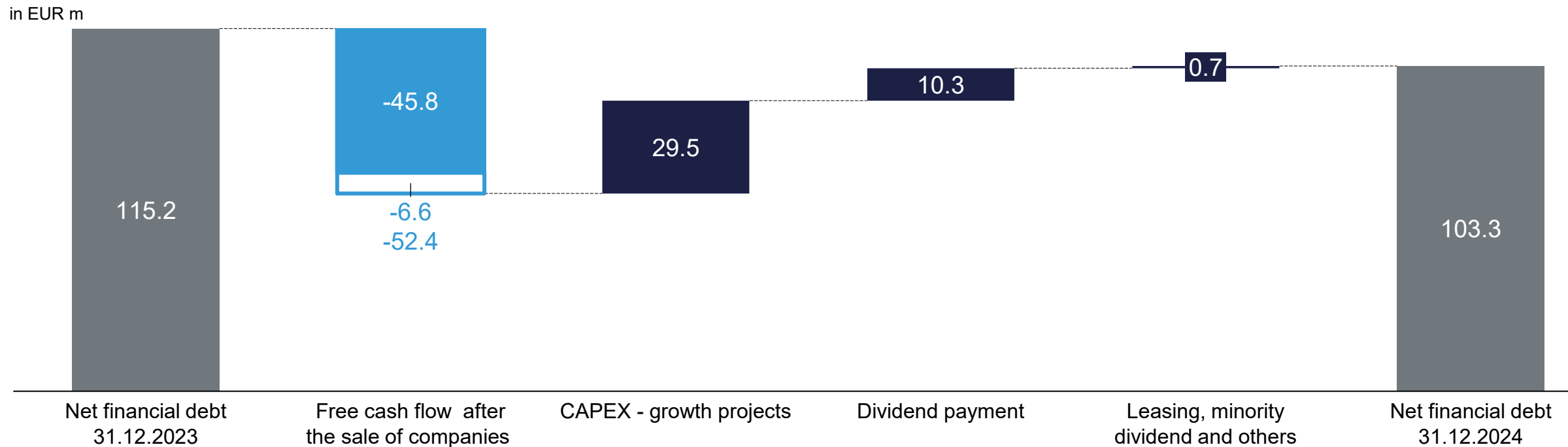
● Trade Working Capital in % of LTM revenues;

¹ Since 30 September 2023 including Rico, as of 31 March 2024 excluding Surgical Operations



Free cash flow, CAPEX and net financial debt

- Free cash flow nearly doubled to EUR 45.8m ('23: EUR 26.3m)
- Capex increased to EUR 64.6m ('23: 55.6m) due to further growth investment in DH5 and LSR
- Net financial debt / EBITDA multiple stable at 1.2x

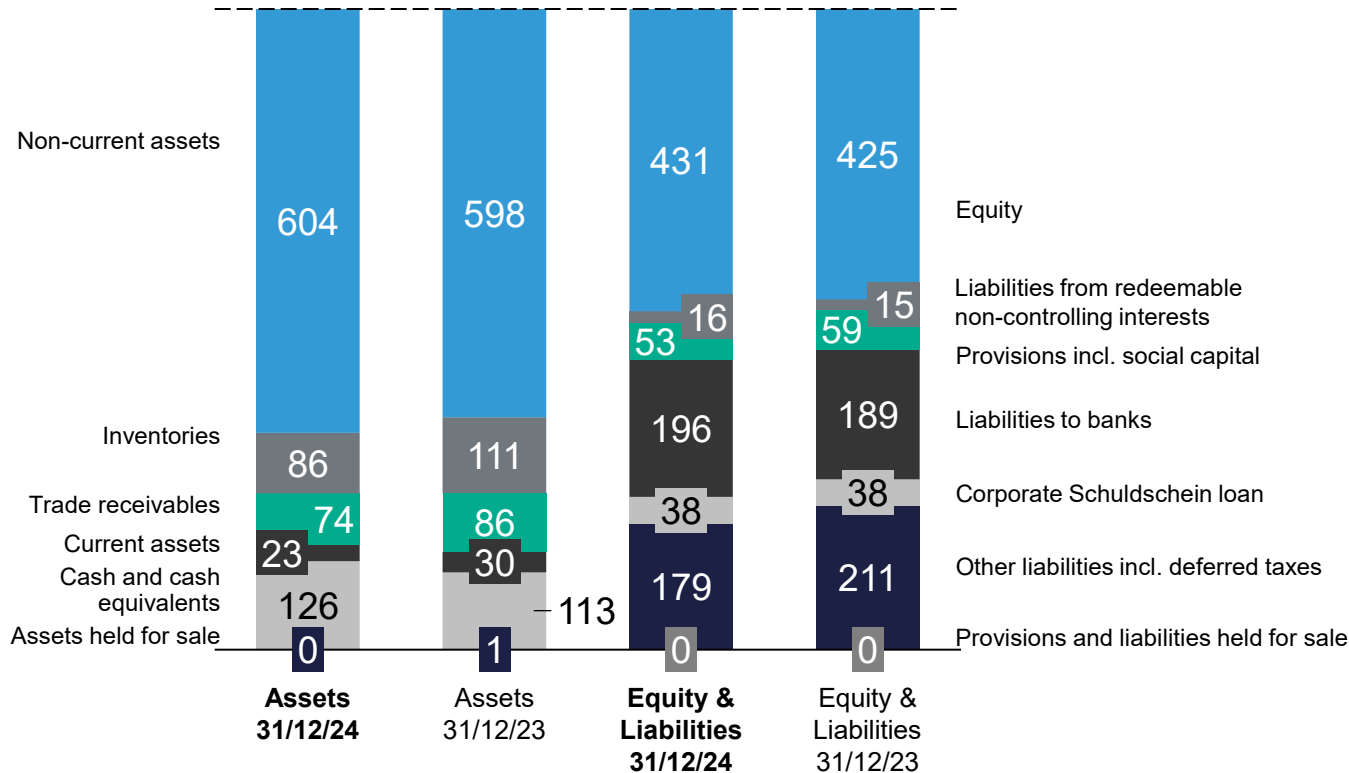




Robust balance sheet structure and financial profile

Balance sheet structure

Balance sheet 31/12/2024: EUR 914m
 Balance sheet 31/12/2023: EUR 938m

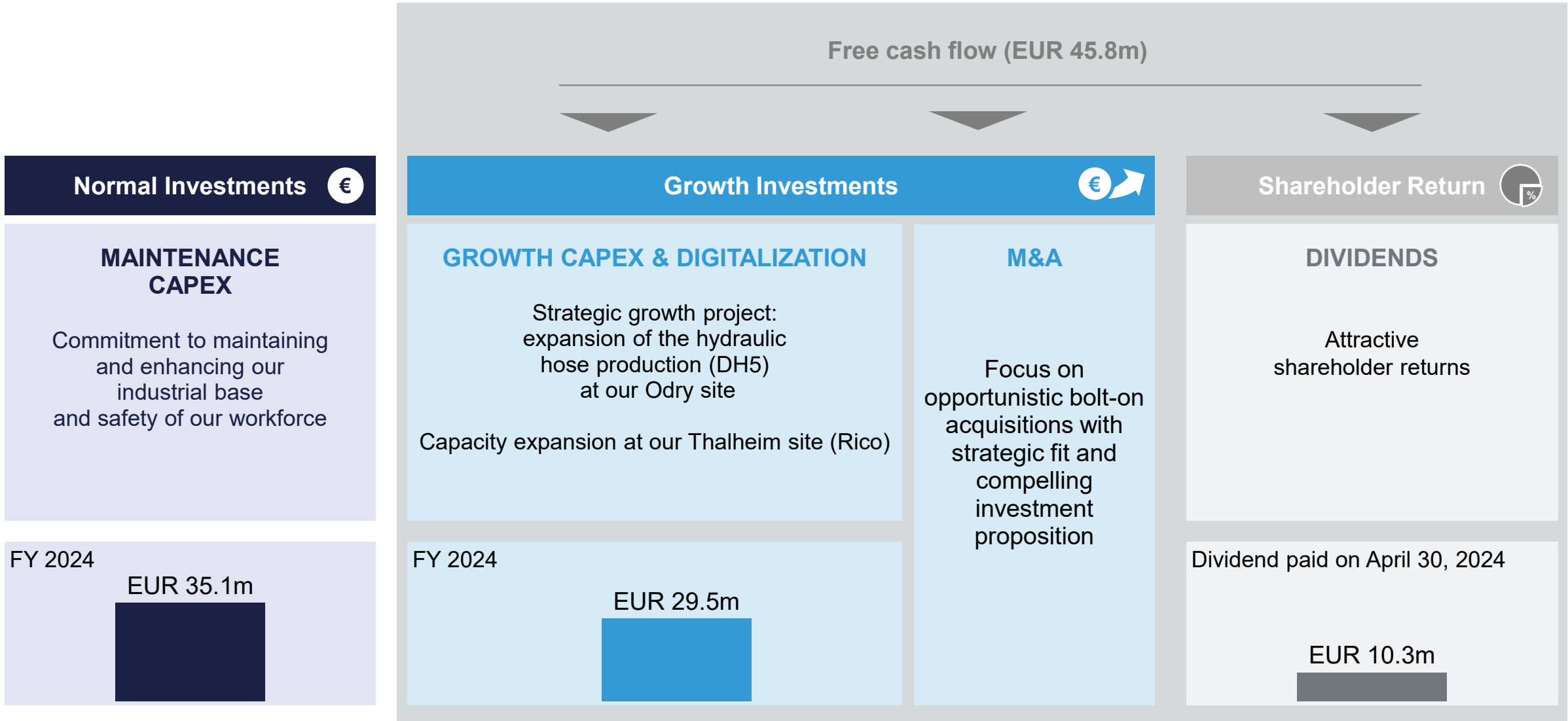


Financial profile as of 31 December 2024

- **Cash and cash equivalents** at EUR 126m (+11,8%)
- **Financial liabilities** at EUR 234.1m, increase (3%) due to financing of capacity expansion in Odry (DH5) – as of July 30, early repayment of EUR 10m – variable interest rates swapped into fixed interest rate
- **Net financial debt** at EUR 103.3m after EUR 115.2m at YE'23
- **EBITDA / net financial debt ratio** at 1.2x (YE'23 1.6x)
- **Equity ratio** of 47.2% (YE'23: 45.3 %)
- **Dividend of EUR 0.50 per share to be proposed to the AGM**



Capital allocation and usage of cash





Commodity business (SIA) still operating in subdued economic environment due to weak construction and yellow goods industries (construction and agriculture)

Markets with different dynamics for SEA; **however, more resilient** through **focus on technology and industrial solutions** despite partially ongoing price pressure

Visibility for H1'25 – **challenging market conditions** continue;
for H2'25 – **recovery expected** to start in individual regions and markets

2025

operating EBITDA guidance at EUR **70m - 90m**
project expenses oneERP expected at ~EUR **5m** (P&L effective)

CAPEX expected at ~ EUR **60m**

Split: ~EUR **40m** maintenance and smaller automation
~EUR **20m** strategic growth

2026

operating EBITDA at EUR **120m** confirmed – provided markets recover in 2025



Five reasons to invest in Semperit

- ▲ 1 Leading global market position in elastomer applications with strong industrial base
- ▲ 2 Relentless focus on innovation and technology
- ▲ 3 Resilient business model driven by operating leverage and cost leadership
- ▲ 4 Strong balance sheet and cash generation capacity
- ▲ 5 Value play with recalibrated global platform for future growth



Contact and financial calendar

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Financial Calendar 2025

20.03.2025

Publication of 2024 annual financial statements

23.04.2025

Annual General Meeting, Vienna

14.05.2025

Report on Q1-3 2025

13.08.2025

Half-year financial report 2025

12.11.2025

Report on Q1-9 2025

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Furthermore, there is no guarantee that the contents are complete. Statements referring to people are valid for both men and women.



Divisions & Group

in EUR m

INDUSTRIAL APPLICATIONS (SIA)



	FY 2024	FY 2023	%
Revenue	293.5	330.8	-11.3%
EBITDA	52.2	46.9	11.4%
EBITDA margin	17.8%	14.2%	+3.6 PP
EBIT	31.3	29.7	5.2%
EBIT margin	10.7%	9.0%	+1.7 PP
Earnings after taxes from continued operations	-	-	-
Earnings after taxes from discontinued operations	-	-	-
Earnings after tax	-	-	-
Earnings per share in EUR	-	-	-
Additions in tangible and intangible assets	40.8	35.3	15.5%

ENGINEERED APPLICATIONS (SEA)



	FY 2204	FY 2023	%
Revenue	383.0	351.0	9.1%
EBITDA	48.1	50.5	-4.8%
EBITDA margin	12.6%	14.4%	-1.8 PP
EBIT	20.8	33.2	-37.5%
EBIT margin	5.4%	9.5%	-4.0 PP
Earnings after taxes from continued operations	-	-	-
Earnings after taxes from discontinued operations	-	-	-
Earnings after tax	-	-	-
Earnings per share in EUR	-	-	-
Additions in tangible and intangible assets	20.2	240.0	-91.6%

SEMPERIT GROUP



	FY 2024	FY 2023	%
Revenue	676.6	681.8	-0.8%
EBITDA	84.9	70.1	21.1%
EBITDA margin	12.5%	10.3%	+2.3 PP
EBIT	35.0	34.0	3.0%
EBIT margin	5.2%	5.0%	+0.2 PP
Earnings after taxes from continued operations	11.4	24.4	-53.2%
Earnings after taxes from discontinued operations	0.1	-41.4	n/a
Earnings after tax	11.5	-17.1	n/a
Earnings per share in EUR	0.56	-0.82	n/a
Additions in tangible and intangible assets	62.4	277.0	-77.5%

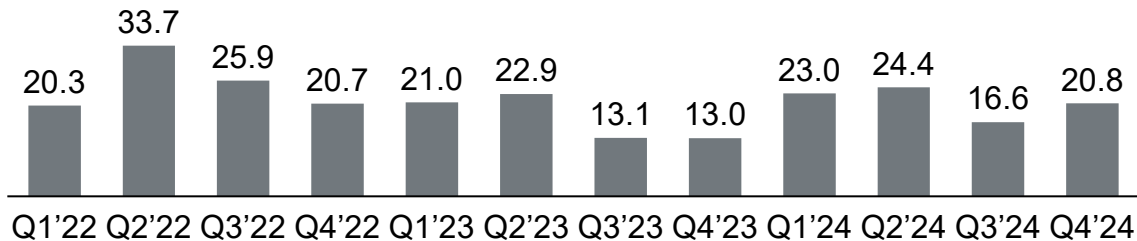


Semperit Group (continuing operations)

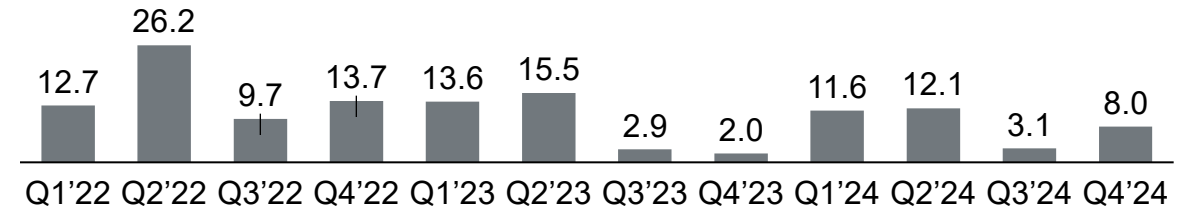
in EUR m

	FY 2021					FY 2022					FY 2023					FY 2024				
	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024				
Revenue	601.8	181.5	213.3	198.6	186.4	779.8	176.4	179.3	163.8	162.3	681.8	176.0	169.5	161.1	170.0	676.6				
EBITDA	54.0	20.3	33.7	25.9	20.7	100.5	21.0	22.9	13.3	13.0	70.1	23.0	24.4	16.6	20.8	84.9				
EBITDA margin	9.0%	11.2%	15.8%	13.0%	11.1%	12.9%	11.9%	12.8%	8.1%	8.0%	10.3%	13.0%	14.4%	10.3%	12.2%	12.5%				
EBIT	25.2	12.7	26.2	9.7	13.7	62.1	13.6	15.5	2.9	2.0	34.0	11.6	12.1	3.1	8.0	35.0				
EBIT margin	4.2%	7.0%	12.3%	4.9%	7.3%	8.0%	7.7%	8.6%	1.8%	1.2%	5.0%	6.6%	7.2%	1.9%	4.7%	5.2%				

EBITDA



EBIT



2021-2022 relate to historic numbers, thus include results of Surgical Operations.



Semperit Industrial Applications, Semperit Engineered Applications & Corporate

in EUR m

SEMPERIT INDUSTRIAL APPLICATIONS (SIA)

	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	341.9	111.1	126.4	111.6	101.1	450.2	99.4	93.0	72.2	66.2	330.8	74.5	78.3	69.1	71.7	293.5
EBITDA	59.2	21.3	30.2	24.0	12.6	88.0	17.5	17.8	7.4	4.2	46.9	13.8	17.2	11.1	10.0	52.2
EBITDA margin	17.3%	19.1%	23.9%	21.5%	12.5%	19.6%	17.6%	19.2%	10.2%	6.3%	14.2%	18.5%	21.9%	11.3%	13.9%	17.8%
EBIT	42.1	16.6	25.7	17.4	8.1	67.9	12.9	13.5	3.1	0.2	29.7	9.4	12.3	5.0	4.6	31.3
EBIT margin	12.3%	14.9%	20.4%	15.6%	8.0%	15.1%	13.0%	14.5%	4.3%	0.3%	9.0%	12.6%	15.7%	7.2%	6.4%	10.7%

SEMPERIT ENGINEERED APPLICATIONS (SEA)

	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
Revenue	214.1	59.8	75.0	74.4	74.6	283.8	77.1	86.3	91.5	96.0	351.0	101.5	91.3	92.0	98.3	383.0
EBITDA	22.9	5.2	11.3	8.4	12.2	37.2	13.1	15.8	7.5	14.0	50.5	15.4	11.3	8.8	12.6	48.1
EBITDA margin	10.7%	8.7%	15.1%	11.3%	16.4%	13.1%	17.1%	18.3%	8.2%	14.6%	14.4%	15.2%	12.4%	9.6%	12.8%	12.6%
EBIT	14.7	3.0	9.1	6.1	9.8	28.1	10.7	13.2	1.9	7.5	33.2	8.9	4.4	2.0	5.5	20.8
EBIT margin	6.9%	5.1%	12.2%	8.2%	13.1%	9.9%	13.9%	15.3%	2.0%	7.8%	9.5%	8.7%	4.8%	2.2%	5.6%	5.4%

CORPORATE

	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
EBITDA	-21.5	-3.2	-5.1	-2.2	-8.8	-19.4	-7.3	-8.6	-1.7	-3.3	-21.0	-4.9	-2.8	-3.6	-1.5	-12.9
EBIT	-22.7	-3.5	-5.4	-2.5	-9.2	-20.6	-7.7	-9.0	-2.1	-3.6	-22.4	-5.2	-3.2	-4.0	-1.9	-14.4



Key figures 2012-2024

in EUR m

KEY PERFORMANCE FIGURES

	2013	2014 ¹	2015 ¹	2016 adj. ²	2017 adj. ³	2018 adj. ⁴	2019 adj. ⁵	2020 adj. ⁶	2021 ⁷	2022 adj. ⁷	2023 adj. ⁸	2024 adj. ⁸
Revenue	906.3	858.3	914.7	852.4	874.2	875.5	840.6	927.5	601.8	779.8	681.8	676.6
EBITDA	132.5	101.9	96.2	74.7	35.8	50.3	63.8	208.6	54.0	95.8	80.0	86.3
EBITDA margin	14.6%	11.9%	10.5%	8.8%	4.1%	5.7%	7.6%	22.5%	9.0%	12.3%	11.7%	12.8%
EBIT	87.8	63.8	66.7	41.1	-0.8	15.4	28.2	171.4	25.2	65.4	34.0	35.0
EBIT margin	9.7%	7.4%	7.3%	4.8%	-0.1%	1.7%	3.6%	18.5%	4.2%	8.4%	5.0%	5.2%
Earnings after tax	54.9	37.8	46.4	15.2	-473.9	-17.3	-0.2	121.9	3.6	10.9	-17.1	11.5
EPS, in EUR	2.65	1.85	2.26	0.74	-2.08	-1.06	-0.33	5.53	10.8	-0.27	-0.82	0.56
Gross cash flow	116.2	89.9	55.7	48.1	32.2	37.4	46.7	193.7	323.4	30.5	-50.2	-71.4
Return on equity	13.3%	8.6%	12.8%	4.6%	-15.8%	-4.2%	-16.3%	58.0%	45.7%	-1.1%	-4.0%	2.7%

BALANCE SHEET KEY FIGURES

	2013	2014 ²	2015 ²	2016	2017	2018	2019	2020	2021 ⁷	2022 ⁷	2023 ⁸	2024 ⁸
Balance sheet total	852.1	826.3	937.8	1,034.5	853.2	768.8	701.8	764.4	958.6	842.9	937.9	912.9
Equity	411.5	443.8	363.3	329.3	278.5	329.5	237.4	332.3	540.1	518.2	425.3	430.9
Equity ratio	48.3%	53.7%	38.7%	31.8%	32.6%	42.9%	39.0%	43.5%	56.3%	61.5%	45.3%	47.2%
Investments in tangible and intangible assets	49.7	67.4	71.8	65.1	74.5	80.8	31.9	26.4	34.6	37.6	277.0	62.4

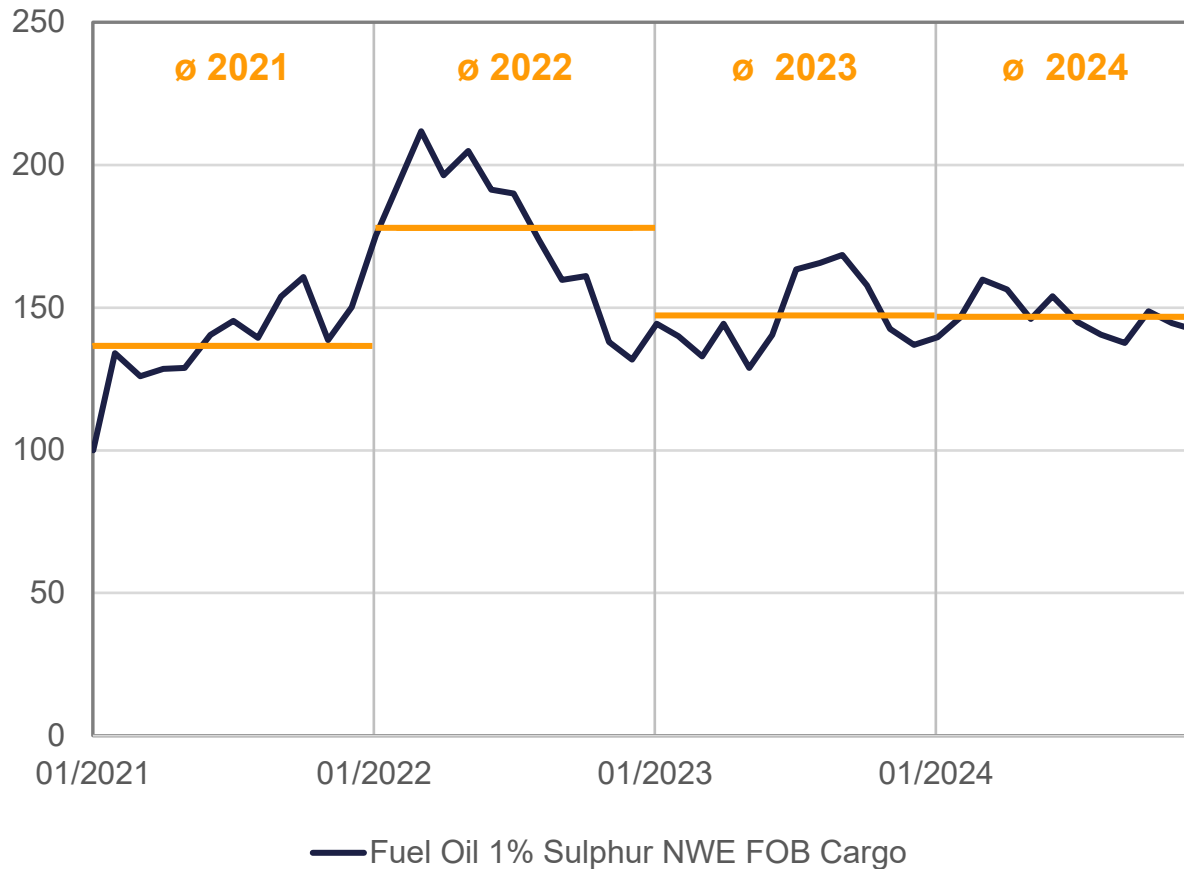
¹ 2014 & 2015 restated. ² 2016 without profit contribution from SSC / Thai glove JV, impairment Sempermed and trade tax / levies in Brazil. ³ 2017 adjusted for positive one-off effects from JV transaction of EUR 85m (EUR 65m for net profit) and negative one-off effects from impairment at Sempermed (EUR 26m adj. EBIT, EAT only), from restructuring expenses in France (EUR 11m), valuation adjustment in IT (EUR 4m EBITDA, EUR 3m EBIT) & expenses resulting from tax audit in Austria (EUR 5m, mainly for refund of energy supply charge). ⁴ 2018 adjusted for negative one-off effects from closure of Sempertrans site in China (EUR 4m for EBITDA, EUR 8m for EBIT and EAT) and for impairment of Sempermed of EUR 55m (adj. for EBIT and EAT only). ⁵ FY 2019 adjusted for positive one-off effects of EUR 4m (EBITDA, EBIT, EAT) due to release of provision in Sempermed for Brazilian court case for tax liabilities and for negative one-off effects of EUR 48.8m from impairment at Sempermed from impairment of Sempermed (adj. for EBIT and EAT). ⁶ 2020 adjusted for the positive one-off effect from the reversal of impairment in the Sempermed segment (EBIT effect: +86.2m EUR; earnings after tax effect: EUR +88.8m) and for the negative one-off effect of the impairment in the Sempertrans segment (EBIT effect EUR -19.8m; earnings after taxes effect: EUR -16.1m) ⁷ Numbers in 2021 and 2022 refer to new Group-structure, i.e. reflect the sale of Sempermed; 2022 adjusted for the one-off effect of the net proceeds from the property sale in France (2022: EBITDA, EBIT: EUR 4.7m; EAT: EUR 4.0m), for net impairments (2022: EBIT: EUR -7.9m; EAT: EUR -12.3m) and for the transaction costs (2022: EAT: EUR -8.2m). ⁸ Operating EBITDA: excluding items that affect comparability. 2024: adjusted for the expenses for the "oneERP" project (2024: EBITDA impact: EUR -1.5 million). 2023: adjusted for the following negative effects: one-off severance payments for changes to the Executive Board and for reductions in headcount (2023: EBITDA impact: EUR -2.2 million), one-off effects from the sale of the medical business (2023: EBITDA impact: EUR -1.3 million), transaction costs for Rico (2023: EBITDA impact: EUR -3.3 million) and from profits of the Rico Group anticipated in the purchase price allocation (2023: EBITDA impact: EUR -3.0 million).



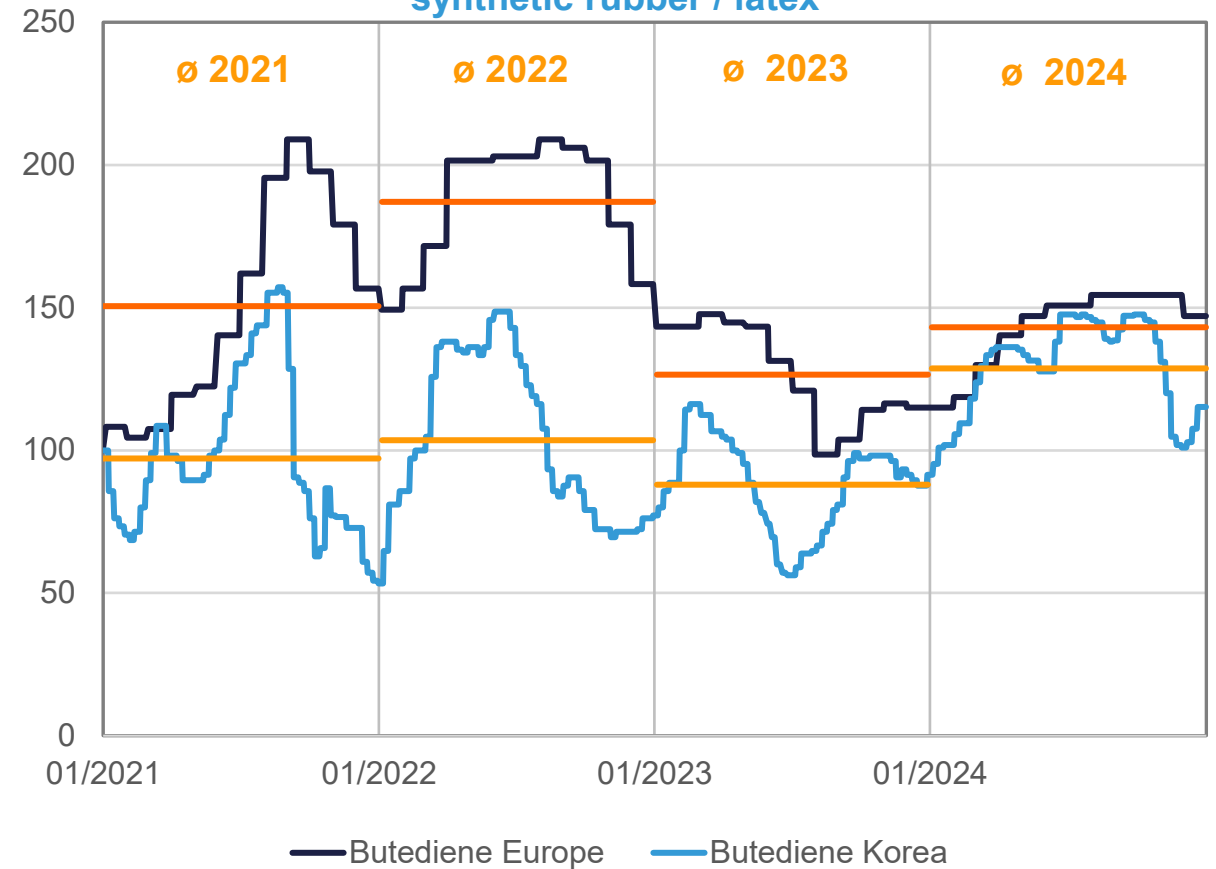
Overview price indices LFO-F-NEW / Butadiene

Significant increase for raw material¹ used in industrial segments

Price index LFO-F-NWE



Price indices Butadiene as main raw material for synthetic rubber / latex



¹ Selected raw materials are shown for illustration purposes only. Indices based on 01/01/2021 = 100.0